BOARD OF GOVERNORS
HAWAII JOINT UNDERWRITING PLAN
INSURANCE DIVISION
P. O. Box 3614
HONOLULU, HI 96811

A G E N D A

| | |
|---|---|
| Date: | July 15, 2026 |
| Time: | 9:00 a.m. |
| In-Person Meeting Location: | Queen Liliuokalani Conference Room<br>335 Merchant Street<br>Honolulu, HI 96813 |
| Virtual Participation: | Virtual Videoconference Meeting - Join Zoom Meeting<br>Zoom Link 07-15-26 |
| Phone: | 1-669-900-6833<br>Meeting ID: 814 8827 5837<br>Passcode: 038427 |

Reasonable accommodation for people with disabilities are available upon request. Requests for accommodations should be submitted via e-mail to mshimamu@dcca.hawaii.gov or by calling Mio Shimamura at 808-587-7581 (voice). Such requests should include a detailed description of the accommodation needed. In addition, please include a way for the Hawaii Insurance Division to contact the requester if more information is needed to fulfill the request. Last minute requests will be accepted but may not be possible to accommodate.

**BOARD PACKET MATERIALS WILL BE POSTED AT**
State of Hawaii Calendar of Events

I. Call to Order
The Char will call the meeting to order and confirm quorum.

II. Reading of Antitrust Statement
The Antitrust Statement will be read into the record.

III. Approval of Minutes – April 15, 2026
The Board will review and consider approval of the April 15, 2026, meeting minutes. Action may be taken to approve, amend, or defer the meeting minutes.

IV. Financial Reports from the Hawaii Joint Underwriting Plan ("HJUP")
Discussion of the financial statements as of September 30, 2025, included in the Board Packet:

- Balance Sheet – Consolidated
- Statement of Income and Expenses – Consolidated and by Class
- Statement of Other-Than-Underwriting Expenses – Consolidated
- Quarterly Exhibit of Reserves – Consolidated and by Class
- Quarterly Results of Operations – Consolidated and by Class
- Cash Flow Projection – As of December 31, 2025
- 1Q 2026 Experience Reports for Commercial, Private Passenger and Certified Public Assistance Insureds

The Board may discuss financial performance, assess variances, evaluate reserve positions and address any other relevant matters.

V. Additional Items for Discussion

A. Servicing Provider Update
Update on servicing provider operations, current performance metrics, and any issues that may require Board attention or direction.

B. Proposal: Amendments to the HJUP Manual
HJUP will present proposed amendments to several rules intended to improve clarity, remove redundancies, and align procedures with current practices.

Rule 23 – Premium Development

- Paragraph B.6.d amended to include a rounding step.
- Private Passenger Liability Coverage Rating Worksheet reformatted and amended to include rounding steps.

Rule 56 – Age Group
Rule deleted in its entirety because:

- The age group table already appears in the Commercial Auto Rate Chapter and now includes for the 5th preceding model year or more.
- Relevant notes are already included in applicable premium development rules, making this rule redundant.
- “Original cost new” language is no longer needed for premium development.

Rule 140 – Motor Homes

- Paragraphs D.1.a and D.2.a amended to specify the non-fleet base rate.

The Board may recommend approval to the Commissioner, amend, or defer action on the proposed rule changes.

C. Compliance Audit Proposal:
Proposal to conduct two separate 2027 Compliance Audits:

- HJUP Hawaii Certified Public Assistance Insureds’ policies.
- Hawaii Commercial Automobile Insurance Procedures policies.

Audit Scope

- Underwriting/Premium Reporting - Testing a sample of new business, endorsements, renewals, and cancellations for compliance with HJUP rules and standard automobile risk underwriting principles.
- Claims/Paid Loss Reporting/Assigned Claims Scope - Testing a sample of open and closed claim files for support of reported paid losses, case reserve, salvage and subrogation recoveries, claims investigation, accurate reporting of allocated claim expenses and processes to mitigate paid losses.

The Board may approval to the Commissioner, amend, or defer the audit proposal.

VI. Next Meeting
Wednesday, October 21, 2026, 9:00 a.m.

VII. Adjournment
The Chair will adjourn the meeting.

Public Testimony:
Written testimony on any agenda item may be submitted via:

Email: mshimamu@dcca.hawaii.gov

Postal mail: Hawaii Joint Underwriting Plan, 335 Merchant St. Room 213, Honolulu, HI 96813

Please submit written testimony at least 24 hours prior to the start of the meeting to ensure that it can be distributed to Board Members. Written testimony will only be accepted for the items listed on the meeting agenda. Written public testimony submitted will be treated as public record and any contact information contained therein may be available for public inspection and copying. For both internet or phone access, when testifying, you will be asked to identify yourself and the organization, if any, that you represent. However, anonymous testimony will still be accepted.

Internet Access
To view the meeting and provide live verbal testimony, please use the Zoom link at the top of the agenda.

Phone Access
You may join the meeting with audio-only access by calling the phone number listed above. You may be prompted to enter the meeting ID and passcode; both are provided underneath the phone number on this agenda.

Lost Connectivity
If the Agency's Interactive Conference Technology (ITC) connection for the remote meeting is lost, the meeting will be recessed for up to 30 minutes until the connection is restored. In the event the Agency is only able to re-establish an audio connection, the meeting will continue as audio-only. To connect via audio-only, call in using the Phone number listed above. If the meeting cannot be properly restored within 30-minutes, the meeting will automatically be cancelled and rescheduled to a later date and time to be posted on the State of Hawaii Public Meetings website @ https://calendar.ehawaii.gov/calendar/.

Physical Meeting Location

Location open to the public that has an audiovisual connection at the In-Person Meeting Location listed above.

April 15, 2026

BOARD OF GOVERNORS
HAWAII JOINT UNDERWRITING PLAN

Queen Liliuokalani Conference Room
King Kalakaua Building, 1st Floor
335 Merchant Street, Room 330
Honolulu, HI 96813

and

Videoconference via Zoom Meeting Application

## I. **Call to Order** (00:00:01)

Ms. Chenise Morrow-Blalock called the meeting to order at 9:01 a.m.

Members Present:
Reid Higashi (Business Insurance Services, Inc.)
Chenise Morrow-Blalock (Hawaii Independent Insurance Agents Association)
Kim Sato (Farmers Hawaii)
Lance Kawano (First Insurance Company of Hawaii)
Lane Nishioka (Island Insurance)
Jessica Christianson (State Farm)

Others Present:
Jerry Bump (DCCA/Insurance Division)
Mio Shimamura (DCCA/Insurance Division)
Grant Shintaku (DCCA/Insurance Division)
Todd Feltman (AIPSO)
Natalie Benkovich (AIPSO)
Jim Chrones (AIPSO)
Caren Kerman (AIPSO)

Members Absent:
None

## II. **Reading of Antitrust Statement** (00:02:37)

The antitrust statement was read by Ms. Morrow-Blalock as follows:

"As members of this organization or participants in this meeting, we need to be mindful of the constraints of the antitrust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning individual company rates, coverages, market practices, claims settlement practices or any other competitive aspect of an individual company's operation. Each member or participant is obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated."

## III. **Approval of Minutes** (00:03:29)

Mr. Nishioka moved to approve the meeting minutes from January 21, 2026. Mr. Higashi seconded the motion. With no members objecting, the motion passed unanimously.

## IV. **Financial Reports from the Hawaii Joint Underwriting Plan** (00:04:11)

Mr. Bump presented the financial reports. Mr. Kawano noted an error in the private high-risk statement where servicing carrier fees for claims were incorrectly allocated entirely to the high-risk line instead of being distributed among other lines like CPI and commercial. Mr. Bump confirmed that AIPSO was aware and that the error would be corrected in the next statement. Mr. Nishioka pointed out that the cover letter still referenced the retired commissioner. Mr. Feltman stated he would have it corrected.

Mr. Bump also inquired about the status of the assessment approved at the previous meeting. Mr. Chrones confirmed the process has started and the assessment is scheduled to go out in May.

## V. **Additional Items for Discussion** (00:08:22)

Mr. Bump announced that a complaint was filed with the Office of Information Practices alleging that the meeting agenda was not in compliance with State Sunshine Laws due to a lack of detail. As a result, future agendas will be more detailed. For the current meeting, the board was advised that they could receive the servicing provider update but could not ask questions or discuss it. Any questions should be sent to Mr. Bump to be addressed outside of the meeting. The proposal for amendments to the Hawaii Joint Underwriting Plan ("HJUP") Manual was tabled.

### A. Servicing Provider Update

Ms. Kerman provided an update on personal and commercial lines as of March 31, 2026. For commercial, 30 applications have been received year-to-date, with 24 policies in force. For personal lines, there are 11 high-risk policies, 928 CPAI policies, and 5 "other than" policies in force. She also announced a new partnership with North American Risk Services for commercial claims handling for policies effective March 1, 2026, and later.

Mr. Chrones provided an update on the implementation of multi-factor authentication for the EASi system, which will go live on May 4th. The change will move from a single, license-based login per agency to individual user logins, which will consolidate logins for agencies with multiple locations.

**B. Proposal – Amendments to the HJUP Manual**

This item was tabled until the July meeting.

## VI. Next Meeting (00:25:27)

Wednesday, July 15, 2026, 9:00 a.m.

## VII. Adjournment (00:25:40)

The meeting was adjourned at 9:27 a.m.

GAVIN C. BLAIR
Chairperson

CHARLES P. KWOLEK, JR.
President/CEO

*"Serving the Insurance Industry"*

May 21, 2026

Jerry Bump
Insurance Division
PO Box 3614
Honolulu, HI 96811-3614

**RE: HJUP Cash Flow Projection – As of December 2025**

Dear Jerry:

Attached is a twelve-month cash flow history to help you better estimate the timing and amount of future assessments for the HJUP. Based upon the last twelve months of activity, the monthly average cash flow projection indicates that the average cash outflow will be approximately $50,584 per month, which excludes any assessments. We have a $2,412,101 available balance as of December 31, 2025.

AIPSO reviewed the cash position and required policy year settlements which occur when a policy year is dropped from the books. We estimated the expected outflows for the next 2 years (see attached) for both the operational and the policy year's drop. As of December 2027, the HJUP cash balance is estimated to be $1,898,085. While this projection provides a gauge of expected cash flow, it is not scientific and is not based on an actuarial review of the HJUP book of business. As a result, we feel going beyond 2 years may further distort its value.

This Cash Flow also includes the new AIO-HI program expenses projected for the year.

Please review the cash flow projection. If you have any questions, I can be reached at 401-946-2310 x3440 or at Bethany.Erno@aipso.com with preparation questions.

Sincerely,

Bethany Erno
Financial and Investment Services-Accounting- Supervisor

CC: J. Chrones, T. Feltman, D. Maynard, B. Erno, M. Lapierre, K. Leite, M. Shimamura

# HAWAII JUP
# ANALYSIS OF CASH
# MONTHLY BREAKDOWN
# December 2024- December 2025

| | BALANCE 12/31/24 | Jan-25 | Feb-25 | Mar-25 | Apr-25 | May-25 | Jun-25 | Jul-25 | Aug-25 | Sep-25 | Oct-25 | Nov-25 | Dec-25 | TOTALS |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| RECEIPTS: | | | | | | | | | | | | | | |
| 1 PREMIUM COLLECTIONS | | 116,216 | 89,231 | 172,259 | 126,759 | 132,509 | 162,035 | 333,511 | 148,131 | 238,592 | 143,045 | 163,807 | 128,833 | 1,954,928 |
| 2 COMMISSIONS RETURNED | | 54 | 143 | - | 815 | 225 | 221 | | 762 | | 474 | 72 | 255 | 3,021 |
| 3 INTEREST COLLECTED | | 10,148 | 8,614 | 9,495 | 9,226 | 8,934 | 8,205 | 8,498 | 8,823 | 8,670 | 8,405 | 6,963 | 4,944 | 100,925 |
| 5 ASSESSMENT INCOME | | - | 28,514 | 372,167 | 49 | 471,804 | | | | | 2,593 | | | 875,127 |
| 6 MEMBERSHIP FEE INCOME | | - | - | - | - | - | | 359,000 | | | | | | 359,000 |
| 7 LATE FEE INCOME | | - | - | - | - | - | | | | | 50 | | | 50 |
| 8 SAL/SUB& O/T-LOSS RECOVERIES | | 1,539 | 8,877 | 479 | 46 | 3,320 | 2,219 | 27,075 | 329 | (29) | 6,836 | 150 | 12,734 | 63,575 |
| 9 ASSIGN. CLAIMS SAL/SUB | | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | 150 | | 150 | 1,650 |
| 10 STAT SUMMARY/INVEST INCOME- | | 263 | 54 | 1,516 | - | 11,304 | 12,116 | 4,865 | | | 30,093 | 35,050 | 54 | 95,315 |
| 11 GAIN/LOSS ON INVEST & AMORT | | - | - | - | - | - | | | | | | | | - |
| 12 MISC INCOME-Pymt of a Distribution | | - | - | 28,107 | - | - | | (28,107) | | | | | | - |
| 13 RETRO ACTIVE FEE INCOME | | - | - | - | - | - | 59,037 | | | | | | | 59,037 |
| TOTAL RECEIPTS | | 128,370 | 135,583 | 584,173 | 137,045 | 628,246 | 243,983 | 704,992 | 158,195 | 247,383 | 191,646 | 206,042 | 146,970 | 3,512,628 |
| EXPENSES: | | | | | | | | | | | | | | |
| 14 POLICYHOLDERS REFUNDS | | 6,062 | 7,748 | 8,484 | 15,655 | 18,275 | 33,624 | 18,237 | 35,782 | 47,924 | 13,162 | 25,420 | 20,379 | 250,752 |
| 15 PRODUCER COMMISSIONS | | 5,856 | 4,918 | 6,821 | 11,685 | 8,193 | 9,848 | 3,975 | 22,906 | 11,879 | 3,685 | 5,334 | 7,328 | 102,428 |
| 16 CLAIMS REIM TO VOL CARR | | 169,028 | 87,577 | 93,512 | 217,218 | 91,203 | 26,364 | 94,066 | 14,032 | 70,751 | 590,465 | 46,955 | 49,199 | 1,550,370 |
| 17 ASSIG. CLAIMS DRAFTS CASHED | | 90,009 | 10,051 | 70,096 | 40,587 | 23,972 | 17,124 | 31,421 | 54,590 | 40,915 | 494 | 66 | 7,229 | 386,554 |
| 18 TRANSFERS TO S/C | | - | - | - | - | - | | | | | | | | - |
| 19 SERVICING CARRIER FEES | | 23,428 | - | 94,405 | 52,137 | 23,767 | 30,635 | 85,406 | 26,030 | 23,158 | 110,232 | 35,293 | | 504,491 |
| 20 INTEREST PAID ON INVEST/AMORT | | - | - | - | - | - | | | | | | | | - |
| 21 ASSESSMENT DISTRIBUTION | | - | - | - | - | - | 313,659 | 139,545 | 20,673 | | | | | 473,877 |
| 22 AIPSO-S/R & C/P FEES & OTHER | | 20,666 | 30 | 136,988 | 61,831 | 39,961 | 49,216 | 124,612 | 31,657 | 127,221 | 8,262 | 134,146 | 15,322 | 749,912 |
| TOTAL EXPENSES | | 315,049 | 110,324 | 410,306 | 399,113 | 205,371 | 480,470 | 497,262 | 205,670 | 321,848 | 726,300 | 247,214 | 99,457 | 4,018,384 |
| NET CASH FLOW - INCL ASST INCOME | | (186,679) | 25,259 | 173,867 | (262,068) | 422,875 | (236,487) | 207,730 | (47,475) | (74,465) | (534,654) | (41,172) | 47,513 | (505,756) |
| NET CASH FLOW - EXCL ASST INCOME | | (186,679) | (3,255) | (198,300) | (262,117) | (48,929) | 77,172 | 347,275 | (26,802) | (74,465) | (537,247) | (41,172) | 47,513 | (907,006) |
| ENDING CASH & INVESTMENTS | **3,031,333** | 2,844,654 | 2,869,913 | 3,043,780 | 2,781,712 | 3,204,587 | 2,968,100 | 3,175,830 | 3,128,355 | 3,053,890 | 2,519,236 | 2,478,064 | 2,525,577 | |

** **Timing Difference consists of the Outstanding Transfers and Disbursement Checks** ** **(113,476)**

**Actual Cash Balance as of December 2025** 2,412,101

Prepared By: Bethany Erno

Date: 5/6/26

**HAWAII JUP CASH FLOW PROJECTION - AS OF DECEMBER 2025**

| | | | |
|---|---|---|---|
| Net Cash Flow for prior 12 months (excluding assessments) | Jan-25 | $ | (186,679) |
| | Feb-25 | $ | (3,255) |
| | Mar-25 | $ | (198,300) |
| | Apr-25 | $ | (262,117) |
| | May-25 | $ | (48,929) |
| | Jun-25 | $ | 77,172 |
| | Jul-25 | $ | 347,275 |
| | Aug-25 | $ | (26,802) |
| | Sep-25 | $ | (74,465) |
| | Oct-25 | $ | (537,247) |
| | Nov-25 | $ | (41,172) |
| | Dec-25 | $ | 47,513 |
| | | $ | (907,006) |
| Remove Large Claims ($300,000 or greater) from the prior 12 months | | $ | 300,000 |
| Adjusted Net Cash Flow for prior 12 months (excluding assessments) | | $ | (607,006) |
| | | $ | 12 |
| Average Cash Outflow per Month excluding Large Claims | | $ | (50,584) |

| | | |
|---|---|---|
| Cash Ending Balance as of December 2025 | $ | 2,412,101 |
| 2026 Expected Cash Outflow excluding Large Claims (Jan-Dec 2026) | $ | (607,008) |
| Large Claims: First Insurance | $ | (900,000) |
| Large Claims: Island Insurance | $ | - |
| Large Claims: State Farm Insurance | $ | - |
| Add: Board Approved Industry Assessment | $ | 1,600,000 |
| Estimated Cash Balance as of December 2026 | $ | 2,505,093 |

| | | |
|---|---|---|
| Cash Ending Balance as of December 2026 | $ | 2,505,093 |
| 2027 Expected Cash Outflow excluding Large Claims (Jan-Dec 2027) | $ | (607,008) |
| Large Claims: First Insurance | | |
| Large Claims: Island Insurance | $ | - |
| Large Claims: State Farm Insurance | $ | - |
| Add: Board Approved Industry Assessment | $ | - |
| Estimated Cash Balance as of December 2027 | $ | 1,898,085 |

February 16, 2026

Jerry Bump
Insurance Division
Hawaii Department of Commerce and Consumer Affairs
PO Box 3614
Honolulu, HI 96811-3614

**RE: HJUP - FINANCIAL STATEMENTS – QUARTER ENDING 09/30/2025**

Dear Jerry:

Attached are the Hawaii Joint Underwriting Plan financial statements for the period ended **September 30, 2025**. The reporting requirement that breaks down the information into four separate classes was effective January 1, 2008. The four class reports will not balance to the fiscal year to date consolidated information for several reasons.

1. The premium deficiency reserve, claim service fee reserve and anticipated salvage and subrogation reserves computed by AIPSO do not contain a breakout of private passenger business between the high risk and other private passenger classifications. Therefore, the entries for these reserves are only allocated to the class level for Commercial and CPAI business. The difference in the change in reserves attributed to Private Passenger High Risk and Private Passenger other business, which cannot be allocated, are as followed:
   - Loss Reserves and Losses Incurred – $1,338
   - Premium Deficiency Reserve - $0
   - Servicing Carrier Fees Claim LAE- $401
2. Also, some general ledger accounts, such as interest income, bureau expenses, bank charges, etc. are not able to be split out by the four classes due to the nature of the account activity. We have not allocated these general income and expense items on the class exhibits.
3. The class reports are provided to allow the department to review the pure results of the HJUP business by class, without distortions, which would have occurred from the allocation of some non-class specific results.

The financial statements included are as follows:

**BALANCE SHEET – CONSOLIDATED**

**STATEMENT OF INCOME AND EXPENSES - CONSOLIDATED AND BY CLASS**

**STATEMENT OF OTHER THAN UNDERWRITING EXPENSES - CONSOLIDATED**

**QUARTERLY EXHIBIT OF RESERVES - CONSOLIDATED AND BY CLASS**

**QUARTERLY RESULTS OF OPERATIONS - CONSOLIDATED AND BY CLASS**

If you have any questions, please feel free to call me at (401) 429-1417.

Sincerely,

Victoria Ivanov,
Financial and Investment Services-Superviser,

cc: Gordon Ito, HJUP
Thomas Assad, AIPSO
Kim Evangelista, AIPSO
David Maynard, AIPSO
Michelle Lapierre, AIPSO
Bethany Erno, AIPSO

Attachements

**HAWAII JOINT UNDERWRITING PLAN**
**CONSOLIDATED BALANCE SHEET**
**SEPTEMBER 30, 2025**

| | 9/30/2025 | 9/30/2024 |
|---|---|---|
| Assets | | |
| | | |
| Cash (Overdraft) | | |
| Central Bank | $ (128,824.25) | $ (146,130.73) |
| Central Processor | - | (439.00) |
| Concentration Account | 591,731.79 | 268,966.38 |
| Servicing Carrier -Depository Cash | 108,156.80 | 88,050.64 |
| Servicing Carrier - Checks Outstanding | (103,483.06) | (134,084.96) |
| Servicing Carrier - Claims | (21,947.12) | (10,170.48) |
| Total Cash (Overdraft) | 445,634.16 | 66,191.85 |
| | | |
| Investments | 2,556,255.62 | 3,497,274.34 |
| | | |
| Accounts Receivable | | |
| Servicing Carriers Premium Accounts | 133,042.04 | 209,754.51 |
| Cr Cards - State National | (528.00) | - |
| Assigned Claims Program | 370,202.66 | 295,234.73 |
| Member Company | 2,592.00 | - |
| Late Payment Penalty Fees | 150.00 | 100.00 |
| Other | - | 37,928.56 |
| Installment Fees - State National | 40.00 | 16.00 |
| Total Accounts Receivable | 505,498.70 | 543,033.80 |
| | | |
| Claim Service Fee Reserve | 172,647.00 | 200,858.00 |
| | | |
| Total Assets | $ 3,680,035.48 | $ 4,307,357.99 |
| | | |
| Liabilities & Members' Equity (Deficit) | | |
| | | |
| Loss Reserves (Incl IBNR) | $ 1,079,800.26 | $ 1,524,691.22 |
| Allocated LAE Reserve | 8,787.21 | 2,866.43 |
| Unearned Premium Reserve | 1,387,746.42 | 1,359,872.38 |
| Premium Deficiency Reserve | 165,806.00 | 176,602.00 |
| Outstanding Drafts | 587,991.48 | 125,048.00 |
| Outstanding Drafts - Assigned Claims | 0.01 | 30,000.01 |
| Escheat Reserves | 55,395.23 | 61,383.98 |
| | | |
| Accounts Payable | | |
| Servicing Carrier Fees- Claims | (15,095.81) | 47,859.11 |
| Servicing Carrier Fees- Operating | 30,016.91 | 30,836.25 |
| Unallocated Claim Expense Allowance | 7,761.03 | 32,059.70 |
| AIPSO | 128,855.07 | 102,941.23 |
| Due to AIO | 5,416.67 | - |
| Commissions | 9,182.05 | 5,303.05 |
| Other | (19,786.45) | (4,144.16) |
| Total Accounts Payable | 146,349.47 | 214,855.18 |
| | | |
| Total Liabilities | 3,431,876.08 | 3,495,319.20 |
| | | |
| Members' Equity (Deficit) | 248,159.40 | 812,038.79 |
| | | |
| Total Liabilities & Members' Equity (Deficit) | $ 3,680,035.48 | $ 4,307,357.99 |

**HAWAII JOINT UNDERWRITING PLAN**
**CONSOLIDATED STATEMENT OF INCOME AND EXPENSES**
**YEAR TO DATE THROUGH SEPTEMBER 30, 2025**

| | Quarter Ending Current | Quarter Ending Prior | Fiscal Year to Date Current | Fiscal Year to Date Prior | Fiscal year to Date Change | % |
|---|---|---|---|---|---|---|
| Underwriting Income: | | | | | | |
| Premium Written | $895,631.64 | $926,735.84 | $2,612,097.66 | $2,476,528.19 | $135,569.47 | 5.47% |
| Change in Unearned Premiums | 249,947.69 | 282,109.83 | 27,874.04 | (314,631.93) | 342,505.97 | -108.86% |
| Premiums Earned | 645,683.95 | 644,626.01 | 2,584,223.62 | 2,791,160.12 | (206,936.50) | -7.41% |
| Deductions: | | | | | | |
| Losses Paid | 512,331.74 | 224,084.61 | 1,702,490.15 | 1,376,156.41 | 326,333.74 | 23.71% |
| Change in Loss Reserves | (353,988.58) | (129,406.25) | (444,890.96) | (114,352.26) | (330,538.70) | 289.05% |
| Losses Incurred | 158,343.16 | 94,678.36 | 1,257,599.19 | 1,261,804.15 | (4,204.96) | -0.33% |
| Change in Allocated LAE Reserves | (3,334.89) | (1,450.70) | 5,920.78 | 534.53 | 5,386.25 | 1007.66% |
| Allocated LAE Incurred | (3,334.89) | (1,450.70) | 5,920.78 | 534.53 | 5,386.25 | 1007.66% |
| Change in Premium Deficiency Reserve | (103,311.00) | 49.00 | (10,796.00) | (1,505.00) | (9,291.00) | 617.34% |
| Servicing Carrier Fees - Claims LAE | 82,225.25 | 26,203.03 | 388,421.32 | 371,126.29 | 17,295.03 | 4.66% |
| Servicing Carrier Fees - Operating | 91,070.10 | 96,169.63 | 280,056.71 | 267,398.66 | 12,658.05 | 4.73% |
| Commissions Written | 40,869.39 | 38,685.03 | 95,918.84 | 86,358.50 | 9,560.34 | 11.07% |
| DMV Surcharge Fees | 61.76 | 340.23 | 1,075.10 | 1,377.92 | (302.82) | -21.98% |
| Total Underwriting Deductions | 265,923.77 | 254,674.58 | 2,018,195.94 | 1,987,095.05 | 31,100.89 | 1.57% |
| Net Underwriting Gain (Loss) | 379,760.18 | 389,951.43 | 566,027.68 | 804,065.07 | (238,037.39) | -29.60% |
| Investment Income | 25,991.76 | 35,994.10 | 115,990.78 | 112,145.12 | 3,845.66 | 3.43% |
| Other Income (Expenses): | | | | | | |
| Misc. Income | 0.00 | 2,126.58 | (146.00) | 1,899.58 | (2,045.58) | 0.00% |
| Membership Fees | 0.00 | 0.00 | 359,000.00 | 336,000.00 | 23,000.00 | 0.00% |
| Late Penalty Fees | - | 150.00 | 100.00 | 389.39 | (289.39) | 0.00% |
| Commissions Charged Off | (365.09) | - | (932.02) | (2.34) | (929.68) | 0.00% |
| Premiums Charged Off | (1,314.17) | (17,084.34) | (12,166.79) | (20,492.09) | 8,325.30 | -40.63% |
| Premiums Charged Off - CPAI | (257,937.00) | (267,447.00) | (954,226.00) | (978,990.00) | 24,764.00 | -2.53% |
| Fronting Co Fees - AIO HI | (1,042.99) | (1,189.17) | (4,098.42) | (4,474.47) | 376.05 | -8.40% |
| Other than Underwriting Expenses | (27,055.55) | (218,678.41) | (497,562.62) | (801,634.46) | 304,071.84 | -37.93% |
| Total Other Income (Expenses) | (287,714.80) | (502,122.34) | (1,110,031.85) | (1,467,304.39) | 357,272.54 | -24.35% |
| Net Gain (Loss) | $118,037.14 | ($76,176.81) | ($428,013.39) | ($551,094.20) | $123,080.81 | -22.33% |

**HAWAII JOINT UNDERWRITING PLAN**
**CONSOLIDATED STATEMENT OF OTHER THAN UNDERWRITING EXPENSES**
**YEAR TO DATE THROUGH SEPTEMBER 30, 2025**

| | Quarter Ending Current | Quarter Ending Prior | Fiscal Year to Date Current | Fiscal Year to Date Prior | Fiscal Year to Date Change | % |
|---|---|---|---|---|---|---|
| Salaries | $ 2,500.00 | $ 2,500.00 | $ 10,000.00 | $ 10,000.00 | $ - | 0.00% |
| Postage | 95.90 | 709.25 | 1,889.69 | 1,048.81 | 840.88 | 0.00% |
| Legal & Audit Expense | 5,281.36 | 4,549.59 | 5,281.36 | 4,658.80 | 622.56 | 0.00% |
| Software Equipment | 19,552.65 | 19,330.59 | 77,125.45 | 77,114.57 | 10.88 | 0.01% |
| Central Processor | 55,772.49 | 70,693.99 | 216,452.71 | 220,736.96 | (4,284.25) | -1.94% |
| Bank and Finance Charges | 2,092.37 | 895.44 | 9,078.57 | 8,075.93 | 1,002.64 | 12.42% |
| Rate making Expense | 0.00 | 0.00 | 9,011.54 | 0.00 | 9,011.54 | 0.00% |
| Bad Debt | (131,137.00) | 0.00 | (131,137.18) | (10.21) | (131,126.97) | 0.00% |
| Misc Shared Resources | 23,975.01 | 7,500.00 | 95,675.04 | 30,000.00 | 65,675.04 | 0.00% |
| Other | 48,922.77 | 112,499.55 | 204,185.44 | 450,009.60 | (245,824.16) | -54.63% |
| Total Other Than Underwriting Expenses | $ 27,055.55 | $ 218,678.41 | $ 497,562.62 | $ 801,634.46 | $ (304,071.84) | -37.93% |

**HAWAII JOINT UNDERWRITING PLAN**
**CONSOLIDATED EXHIBIT OF RESERVES**
**YEAR TO DATE THROUGH SEPTEMBER 30, 2025**

| | Prior Year End Reserves | First Quarter Change | Second Quarter Change | Third Quarter Change | Fourth Quarter Change | Quarter End Reserves |
|---|---|---|---|---|---|---|
| Unearned Premium | $ 1,359,872.38 | $ (122,498.20) | $ 7,251.89 | $ (106,827.34) | $ 249,947.69 | $ 1,387,746.42 |
| Premium Deficiency Reserve | 176,602.00 | (16,265.00) | 9,547.00 | 99,233.00 | (103,311.00) | 165,806.00 |
| Loss Reserves | $ 915,998.22 | $ (546,727.01) | $ 80,096.01 | $ 293,849.62 | $ (279,902.58) | $ 463,314.26 |
| IBNR Loss Reserves | 697,508.00 | 129,888.00 | (228,901.00) | 193,084.00 | (48,850.00) | 742,729.00 |
| Anticipated Salvage and Subrogation | (88,815.00) | (6,161.00) | 9,353.00 | (15,384.00) | (25,236.00) | (126,243.00) |
| Loss Reserves including IBNR: | $ 1,524,691.22 | $ (423,000.01) | $ (139,451.99) | $ 471,549.62 | $ (353,988.58) | $ 1,079,800.26 |
| Allocated LAE Reserves | ($534.53) | (4,119.60) | 568.80 | (5,704.87) | 3,334.89 | ($6,455.31) |

**HAWAII JOINT UNDERWRITING PLAN**
**CONSOLIDATED QUARTERLY RESULTS OF OPERATION**

| | Quarter Ending Sep 2025 | Quarter Ending Jun 2025 | Quarter Ending Mar 2025 | Quarter Ending Dec 2024 | Quarter Ending Sep 2024 |
|---|---|---|---|---|---|
| Underwriting Income: | | | | | |
| Premium Written | $ 895,631.64 | $ 548,266.08 | $ 653,038.69 | $ 515,161.25 | $ 926,735.84 |
| Change in Unearned Premiums | 249,947.69 | (106,827.34) | 7,251.89 | (122,498.20) | 282,109.83 |
| Premiums Earned | 645,683.95 | 655,093.42 | 645,786.80 | 637,659.45 | 644,626.01 |
| Deductions: | | | | | |
| Losses Paid | 512,331.74 | 348,028.03 | 245,892.68 | 596,237.70 | 224,084.61 |
| Change in Loss Reserves | (353,988.58) | 471,549.62 | (139,451.99) | (423,000.01) | (129,406.25) |
| Losses Incurred | 158,343.16 | 819,577.65 | 106,440.69 | 173,237.69 | 94,678.36 |
| Change in Allocated LAE Reserves | (3,334.89) | 5,704.87 | (568.80) | 4,119.60 | (1,450.70) |
| Allocated LAE Incurred | (3,334.89) | 5,704.87 | (568.80) | 4,119.60 | (1,450.70) |
| Change in Premium Deficiency Reserve | (103,311.00) | 99,233.00 | 9,547.00 | (16,265.00) | 49.00 |
| Servicing Carrier Fees - Claims LAE | 82,225.25 | 126,366.48 | 75,824.61 | 104,004.98 | 26,203.03 |
| Servicing Carrier Fees - Operating | 91,070.10 | 59,218.09 | 76,756.34 | 53,012.18 | 96,169.63 |
| Commissions Written | 40,869.39 | 20,020.16 | 19,300.63 | 15,728.66 | 38,685.03 |
| DMV Surcharge Fees | 61.76 | 547.55 | 238.63 | 227.16 | 340.23 |
| Total Underwriting Deductions | 265,923.77 | 1,130,667.80 | 287,539.10 | 334,065.27 | 254,674.58 |
| Net Underwriting Gain (Loss) | 379,760.18 | (475,574.38) | 358,247.70 | 303,594.18 | 389,951.43 |
| Investment Income | 25,991.76 | 26,364.95 | 28,257.49 | 35,376.58 | 35,994.10 |
| Other Income (Expenses): | | | | | |
| Miscellaneous Income | 0.00 | 0.00 | (146.00) | 0.00 | 2,126.58 |
| Membership Fees | 0.00 | 359,000.00 | 0.00 | 0.00 | 0.00 |
| Late Penalty Fees | 0.00 | 100.00 | 0.00 | 0.00 | 150.00 |
| Commissions Charged Off | (365.09) | (181.68) | - | (385.25) | - |
| Premiums Charged Off | (1,314.17) | (157.48) | (5,860.81) | (4,834.33) | (17,084.34) |
| Premiums Charged Off - CPAI | (257,937.00) | (228,235.00) | (257,622.00) | (210,432.00) | (267,447.00) |
| Fronting Co Fees - AIO HI | (1,042.99) | (999.59) | (1,185.12) | (870.72) | (1,189.17) |
| Other than Underwriting Expenses | (27,055.55) | (162,666.95) | (146,759.56) | (161,080.56) | (218,678.41) |
| Total Other Income (Expenses) | (287,714.80) | (33,140.70) | (411,573.49) | (377,602.86) | (502,122.34) |
| Net Gain (Loss) | $118,037.14 | ($482,350.13) | ($25,068.30) | ($38,632.10) | ($76,176.81) |

# HAWAII JOINT UNDERWRITING PLAN
# RETAINED EARNINGS
# SEPTEMBER 30, 2025

<u>Trial Balance</u>

| | |
|---|---|
| Total Assets | $3,507,388.48 |
| | |
| Total Liabilities | ($3,259,229.08) |
| Total Retained Earnings | ($676,172.79) |
| Liabilities + Retained Earnings | (3,935,401.87) |
| | |
| Assets + Liabilities + Retained Earnings | (428,013.39) |
| | |
| Total Income | ($3,086,110.42) |
| Total Expense | $3,514,123.81 |
| Net (Income) & Expense | 428,013.39 |
| | |
| Difference | (0.00) |

<u>Retained Earnings</u>

| | |
|---|---|
| Retained Earnings from Trial Balance | ($676,172.79) |
| Net (Income) & Expense from Trial Balance | $428,013.39 |
| | |
| Total Retained Earnings | ($248,159.40) |

**HAWAII JOINT UNDERWRITING PLAN**

**CPAI**

**STATEMENT OF INCOME AND EXPENSES**

**YEAR TO DATE THROUGH SEPTEMBER 30, 2025**

| | Quarter Ending | Fiscal Year to Date |
|---|---|---|
| Underwriting Income | | |
| Premium Written | $257,937.00 | $954,226.00 |
| Change in Unearned Premiums | 18,682.71 | (9,186.52) |
| Premiums Earned | 239,254.29 | 963,412.52 |
| Deductions | | |
| Losses Paid | 62,368.64 | 294,866.66 |
| Change in Loss Reserves | (94,451.62) | (106,867.75) |
| Losses Incurred | (32,082.98) | 187,998.91 |
| Change in Allocated LAE Reserves | (3,884.89) | 5,038.77 |
| Allocated LAE Incurred | (3,884.89) | 5,038.77 |
| Change in Premium Deficiency Reserve | (103,311.00) | (10,796.00) |
| Servicing Carrier Fees - Claims LAE | 15,293.31 | 132,170.58 |
| Servicing Carrier Fees - Operating | 27,175.98 | 109,303.47 |
| Total Underwriting Deductions | (96,809.58) | 423,715.73 |
| Net Underwriting Gain (Loss) | 336,063.87 | 539,696.79 |
| Other Income (Expenses) | | |
| Premiums Charged Off | (257,937.00) | (954,226.00) |
| Fronting Co Fees - AIO HI | (1,042.99) | (4,098.42) |
| Other than Underwriting Expenses | (15,172.77) | (69,172.77) |
| Total Other Income (Expenses) | (274,152.76) | (1,027,497.19) |
| Net Gain (Loss) | $61,911.11 | ($487,800.40) |

**HAWAII JOINT UNDERWRITING PLAN**
**COMMERCIAL**
**STATEMENT OF INCOME AND EXPENSES**
**YEAR TO DATE THROUGH SEPTEMBER 30, 2025**

| | Quarter Ending | Fiscal Year to Date |
|---|---|---|
| Underwriting Income | | |
| Premium Written | $620,800.64 | $1,554,161.66 |
| Change in Unearned Premiums | 243,030.74 | 55,199.56 |
| Premiums Earned | 377,769.90 | 1,498,962.10 |
| Deductions | | |
| Losses Paid | 437,207.91 | 1,365,423.13 |
| Change in Loss Reserves | (301,415.96) | (366,391.48) |
| Losses Incurred | 135,791.95 | 999,031.65 |
| Allocated LAE Incurred | 0.00 | 0.00 |
| Servicing Carrier Fees - Claims LAE | 36,640.16 | 193,319.97 |
| Servicing Carrier Fees - Operating | 62,080.06 | 155,416.16 |
| Commissions Written | 40,328.29 | 88,376.07 |
| Total Underwriting Deductions | 274,840.46 | 1,436,143.85 |
| Net Underwriting Gain (Loss) | 102,929.44 | 62,818.25 |
| Other Income (Expenses) | | |
| Commissions Charged Off | 0.00 | (410.25) |
| Premiums Charged Off | (1,136.17) | (2,891.79) |
| Other than Underwriting Expenses | (26,750.01) | (107,000.71) |
| Total Other Income (Expenses) | (27,886.18) | (110,302.75) |
| Net Gain (Loss) | $75,043.26 | ($47,484.50) |

**HAWAII JOINT UNDERWRITING PLAN**
**PRIVATE - OTHER**
**STATEMENT OF INCOME AND EXPENSES**
**YEAR TO DATE THROUGH SEPTEMBER 30, 2025**

| | Quarter Ending | Fiscal Year to Date |
|---|---|---|
| Underwriting Income | | |
| Premium Written | $2,021.00 | $13,097.00 |
| Change in Unearned Premiums | (1,263.62) | (3,453.45) |
| Premiums Earned | 3,284.62 | 16,550.45 |
| Deductions | | |
| Losses Paid | - | 13,925.78 |
| Change in Loss Reserves | 2,279.00 | 4,707.80 |
| Losses Incurred | 2,279.00 | 18,633.58 |
| Change in Allocated LAE Reserves | 0.00 | (167.99) |
| Allocated LAE Incurred | 0.00 | (167.99) |
| Servicing Carrier Fees - Claims LAE | 205.31 | 869.35 |
| Servicing Carrier Fees - Operating | 278.95 | 1,344.67 |
| Commissions Written | 202.10 | 602.20 |
| Total Underwriting Deductions | 2,965.36 | 21,281.81 |
| Net Underwriting Gain (Loss) | 319.26 | (4,731.36) |
| Other Income (Expenses) | | |
| Commissions Charged Off | (365.09) | (521.77) |
| Premiums Charged Off | - | (437.00) |
| Other than Underwriting Expenses | (3,000.00) | (12,000.00) |
| Total Other Income (Expenses) | (3,365.09) | (12,958.77) |
| Net Gain (Loss) | ($3,045.83) | ($17,690.13) |

**HAWAII JOINT UNDERWRITING PLAN**
**PRIVATE - HIGH RISK**
**STATEMENT OF INCOME AND EXPENSES**
**YEAR TO DATE THROUGH SEPTEMBER 30, 2025**

| | Quarter Ending | Fiscal Year to Date |
|---|---|---|
| Underwriting Income | | |
| Premium Written | $14,873.00 | $90,613.00 |
| Change in Unearned Premiums | (10,502.14) | (14,685.55) |
| Premiums Earned | 25,375.14 | 105,298.55 |
| Deductions | | |
| Losses Paid | 12,755.19 | 28,274.58 |
| Change in Loss Reserves | 40,938.00 | 22,747.47 |
| Losses Incurred | 53,693.19 | 51,022.05 |
| Change in Allocated LAE Reserves | 550.00 | 1,050.00 |
| Allocated LAE Incurred | 550.00 | 1,050.00 |
| Servicing Carrier Fees - Claims LAE | 30,487.47 | 119,194.55 |
| Servicing Carrier Fees - Operating | 1,535.11 | 13,992.41 |
| Commissions Written | 339.00 | 6,940.57 |
| Total Underwriting Deductions | 86,604.77 | 192,199.58 |
| Net Underwriting Gain (Loss) | (61,229.63) | (86,901.03) |
| Other Income (Expenses) | | |
| Other than Underwriting Expenses | (3,999.99) | (15,999.96) |
| Total Other Income (Expenses) | (4,177.99) | (24,837.96) |
| Net Gain (Loss) | ($65,407.62) | ($111,738.99) |

**HAWAII JOINT UNDERWRITING PLAN**
**CPAI**
**EXHIBIT OF RESERVES**
**YEAR TO DATE THROUGH SEPTEMBER 30, 2025**

| | Prior Year End Reserves | First Quarter Change | Second Quarter Change | Third Quarter Change | Fourth Quarter Change | Quarter End Reserves |
|---|---|---|---|---|---|---|
| Unearned Premium | $ 496,499.59 | $ (34,547.44) | $ 20,555.20 | $ (13,876.99) | $ 18,682.71 | $ 487,313.07 |
| Premium Deficiency Reserve | 176,602.00 | (16,265.00) | 9,547.00 | 99,233.00 | (103,311.00) | 165,806.00 |
| Loss Reserves | $ 335,066.14 | $ (109,792.26) | $ (85,944.22) | $ 142,006.35 | $ (47,500.62) | $ 233,835.39 |
| IBNR Loss Reserves | 114,050.00 | (71,495.00) | 31,664.00 | 81,601.00 | (49,504.00) | 106,316.00 |
| Anticipated Salvage and Subrogation | (12,346.00) | 240.00 | 2,112.00 | (2,808.00) | 2,553.00 | (10,249.00) |
| Loss Reserves including IBNR: | $ 436,770.14 | $ (181,047.26) | $ (52,168.22) | $ 220,799.35 | $ (94,451.62) | $ 329,902.39 |
| Allocated LAE Reserves | (880.94) | (4,287.59) | 568.80 | (5,204.87) | 3,884.89 | ($5,919.71) |

**HAWAII JOINT UNDERWRITING PLAN**
**COMMERCIAL**
**EXHIBIT OF RESERVES**
**YEAR TO DATE THROUGH SEPTEMBER 30, 2025**

| | Prior Year End Reserves | First Quarter Change | Second Quarter Change | Third Quarter Change | Fourth Quarter Change | Quarter End Reserves |
|---|---|---|---|---|---|---|
| Unearned Premium | $ 787,221.80 | $ (57,565.87) | $ (31,304.01) | $ (98,961.30) | $ 243,030.74 | $ 842,421.36 |
| Loss Reserves | $ 569,192.35 | $ (431,235.02) | $ 172,080.23 | $ 141,843.27 | $ (272,401.96) | $ 179,478.87 |
| IBNR Loss Reserves | 514,989.00 | 190,647.00 | (210,004.00) | 85,680.00 | (2,563.00) | 578,749.00 |
| Anticipated Salvage and Subrogation | (73,091.00) | (5,952.00) | 4,171.00 | (12,206.00) | (26,451.00) | (113,529.00) |
| Loss Reserves including IBNR: | $ 1,011,090.35 | $ (246,540.02) | $ (33,752.77) | $ 215,317.27 | $ (301,415.96) | $ 644,698.87 |

**HAWAII JOINT UNDERWRITING PLAN**
**PRIVATE - OTHER**
**EXHIBIT OF RESERVES**
**YEAR TO DATE THROUGH SEPTEMBER 30, 2025**

| | Prior Year End Reserves | First Quarter Change | Second Quarter Change | Third Quarter Change | Fourth Quarter Change | Quarter End Reserves |
|---|---|---|---|---|---|---|
| Unearned Premium | $ 11,456.98 | $ (5,991.16) | $ 3,619.44 | $ 181.89 | $ (1,263.62) | $ 8,003.53 |
| Loss Reserves | $ 45.20 | $ 5,994.80 | $ (6,040.00) | $ - | $ - | $ (0.00) |
| IBNR Loss Reserves | 6,879.00 | (2,470.00) | (553.00) | 5,497.00 | 2,279.00 | 11,632.00 |
| Loss Reserves including IBNR: | $ 6,924.20 | $ 3,524.80 | $ (6,593.00) | $ 5,497.00 | $ 2,279.00 | $ 11,632.00 |
| Allocated LAE Reserves | 346.41 | 167.99 | - | - | - | $514.40 |

**HAWAII JOINT UNDERWRITING PLAN**
**PRIVATE - HIGH RISK**
**EXHIBIT OF RESERVES**
**YEAR TO DATE THROUGH SEPTEMBER 30, 2025**

| | Prior Year End Reserves | First Quarter Change | Second Quarter Change | Third Quarter Change | Fourth Quarter Change | Quarter End Reserves |
|---|---|---|---|---|---|---|
| Unearned Premium | $ 64,694.01 | $ (24,393.73) | $ 14,381.26 | $ 5,829.06 | $ (10,502.14) | $ 50,008.46 |
| Loss Reserves | $ 11,694.53 | $ (11,694.53) | $ - | $ 10,000.00 | $ 40,000.00 | $ 50,000.00 |
| IBNR Loss Reserves | 61,590.00 | 13,206.00 | (50,008.00) | 20,306.00 | 938.00 | 46,032.00 |
| Loss Reserves including IBNR: | $ 73,284.53 | $ 1,511.47 | $ (50,008.00) | $ 30,306.00 | $ 40,938.00 | $ 96,032.00 |
| Allocated LAE Reserves | - | - | - | (500.00) | (550.00) | ($1,050.00) |

**HAWAII JOINT UNDERWRITING PLAN**
**CPAI**
**QUARTERLY RESULTS OF OPERATION**

| | Quarter Ending Sep 2025 | Quarter Ending Jun 2025 | Quarter Ending Mar 2025 | Quarter Ending Dec 2024 | Quarter Ending Sep 2024 |
|---|---|---|---|---|---|
| Underwriting Income: | | | | | |
| Premium Written | $257,937.00 | $228,235.00 | $257,622.00 | $210,432.00 | $267,447.00 |
| Change in Unearned Premiums | 18,682.71 | (13,876.99) | 20,555.20 | (34,547.44) | 19,179.74 |
| Premiums Earned | 239,254.29 | 242,111.99 | 237,066.80 | 244,979.44 | 248,267.26 |
| Deductions: | | | | | |
| Losses Paid | 62,368.64 | 49,982.15 | 118,616.31 | 63,899.56 | 39,113.43 |
| Change in Loss Reserves | (94,451.62) | 220,799.35 | (52,168.22) | (181,047.26) | (275,468.21) |
| Losses Incurred | (32,082.98) | 270,781.50 | 66,448.09 | (117,147.70) | (236,354.78) |
| Change in Allocated LAE Reserves | (3,884.89) | 5,204.87 | (568.80) | 4,287.59 | (931.90) |
| Allocated LAE Incurred | (3,884.89) | 5,204.87 | (568.80) | 4,287.59 | (931.90) |
| Change in Premium Deficiency Reserve | (103,311.00) | 99,233.00 | 9,547.00 | (16,265.00) | 49.00 |
| Servicing Carrier Fees - Claims LAE | 15,293.31 | 56,888.05 | 19,853.96 | 40,135.26 | 20,691.21 |
| Servicing Carrier Fees - Operating | 27,175.98 | 26,145.42 | 34,743.12 | 21,238.95 | 28,798.77 |
| Total Underwriting Deductions | (96,809.58) | 458,252.84 | 130,023.37 | (67,750.90) | (187,747.70) |
| Net Underwriting Gain (Loss) | 336,063.87 | (216,140.85) | 107,043.43 | 312,730.34 | 436,014.96 |
| Other Income (Expenses): | | | | | |
| Premiums Charged Off - CPAI | (257,937.00) | (228,235.00) | (257,622.00) | (210,432.00) | (267,447.00) |
| Fronting Co Fees - AIO HI | (1,042.99) | (999.59) | (1,185.12) | (870.72) | (1,189.17) |
| Other than Underwriting Expenses | (15,172.77) | (18,000.00) | (18,000.00) | (18,000.00) | (18,000.00) |
| Total Other Income (Expenses) | (274,152.76) | (247,234.59) | (276,807.12) | (229,302.72) | (286,636.17) |
| Net Gain (Loss) | $61,911.11 | ($463,375.44) | ($169,763.69) | $83,427.62 | $149,378.79 |

**HAWAII JOINT UNDERWRITING PLAN**
**COMMERCIAL**
**QUARTERLY RESULTS OF OPERATION**

| | Quarter Ending Sep 2025 | Quarter Ending Jun 2025 | Quarter Ending Mar 2025 | Quarter Ending Dec 2024 | Quarter Ending Sep 2024 |
|---|---|---|---|---|---|
| Underwriting Income: | | | | | |
| Premium Written | $620,800.64 | $283,854.08 | $353,503.69 | $296,003.25 | $628,796.58 |
| Change in Unearned Premiums | 243,030.74 | (98,961.30) | (31,304.01) | (57,565.87) | 266,665.33 |
| Premiums Earned | 377,769.90 | 382,815.38 | 384,807.70 | 353,569.12 | 362,131.25 |
| Deductions: | | | | | |
| Losses Paid | 437,207.91 | 294,505.75 | 111,444.93 | 522,264.54 | 182,737.27 |
| Change in Loss Reserves | (301,415.96) | 215,317.27 | (33,752.77) | (246,540.02) | 127,176.62 |
| Losses Incurred | 135,791.95 | 509,823.02 | 77,692.16 | 275,724.52 | 309,913.89 |
| Allocated LAE Incurred | - | - | - | - | - |
| Servicing Carrier Fees - Claims LAE | 36,640.16 | 94,768.77 | 29,969.32 | 31,941.72 | 34,984.20 |
| Servicing Carrier Fees - Operating | 62,080.06 | 28,385.40 | 35,350.37 | 29,600.33 | 62,879.66 |
| Commissions Written | 40,328.29 | 17,702.39 | 14,976.03 | 15,369.36 | 35,753.49 |
| Total Underwriting Deductions | 274,840.46 | 650,679.58 | 157,987.88 | 352,635.93 | 443,531.24 |
| Net Underwriting Gain (Loss) | 102,929.44 | (267,864.20) | 226,819.82 | 933.19 | (81,399.99) |
| Other Income (Expenses): | | | | | |
| Premiums Charged Off - CPAI | (1,136.17) | (157.48) | (766.81) | (831.33) | (16,651.53) |
| Other than Underwriting Expenses | (26,750.01) | (26,750.01) | (24,334.02) | (29,166.67) | (87,500.01) |
| Total Other Income (Expenses) | (27,886.18) | (26,907.49) | (25,100.83) | (29,998.00) | (104,151.54) |
| Net Gain (Loss) | $75,043.26 | ($294,771.69) | $201,718.99 | ($29,064.81) | ($185,551.53) |

**HAWAII JOINT UNDERWRITING PLAN**
**PRIVATE - OTHER**
**QUARTERLY RESULTS OF OPERATION**

| | Quarter Ending Sep 2025 | Quarter Ending Jun 2025 | Quarter Ending Mar 2025 | Quarter Ending Dec 2024 | Quarter Ending Sep 2024 |
|---|---|---|---|---|---|
| Underwriting Income: | | | | | |
| Premium Written | $2,021.00 | $4,633.00 | $7,779.00 | ($1,336.00) | $8,404.26 |
| Change in Unearned Premiums | (1,263.62) | 181.89 | 3,619.44 | (5,991.16) | 1,643.29 |
| Premiums Earned | 3,284.62 | 4,451.11 | 4,159.56 | 4,655.16 | 6,760.97 |
| Deductions: | | | | | |
| Losses Paid | - | 2,141.61 | 9,626.77 | 2,157.40 | - |
| Change in Loss Reserves | 2,279.00 | 5,497.00 | (6,593.00) | 3,524.80 | (20,096.21) |
| Losses Incurred | 2,279.00 | 7,638.61 | 3,033.77 | 5,682.20 | (20,096.21) |
| Change in Allocated LAE Reserves | - | - | - | (167.99) | (504.40) |
| Allocated LAE Incurred | - | - | - | (167.99) | (504.40) |
| Servicing Carrier Fees - Claims LAE | 205.31 | 206.16 | 210.44 | 247.44 | 281.63 |
| Servicing Carrier Fees - Operating | 278.95 | 347.68 | 905.08 | (187.04) | 1,258.21 |
| Commissions Written | 202.10 | (200.50) | 777.90 | (177.30) | 820.35 |
| Total Underwriting Deductions | 2,965.36 | 7,991.95 | 4,927.19 | 5,397.31 | (18,240.42) |
| Net Underwriting Gain (Loss) | 319.26 | (3,540.84) | (767.63) | (742.15) | 25,001.39 |
| Other Income (Expenses): | | | | | |
| Commissions Charged Off | (365.09) | (181.68) | 0.00 | 25.00 | 0.00 |
| Premiums Charged Off - CPAI | - | - | - | (437.00) | (433.31) |
| Other than Underwriting Expenses | (3,000.00) | (3,000.00) | (3,000.00) | (3,000.00) | (3,000.00) |
| Total Other Income (Expenses) | (3,365.09) | (3,181.68) | (3,000.00) | (3,412.00) | (3,433.31) |
| Net Gain (Loss) | ($3,045.83) | ($6,722.52) | ($3,767.63) | ($4,154.15) | $21,568.08 |

**HAWAII JOINT UNDERWRITING PLAN**
**PRIVATE - HIGH RISK**
**QUARTERLY RESULTS OF OPERATION**

| | Quarter Ending Sep 2025 | Quarter Ending Jun 2025 | Quarter Ending Mar 2025 | Quarter Ending Dec 2024 | Quarter Ending Sep 2024 |
|---|---|---|---|---|---|
| Underwriting Income: | | | | | |
| Premium Written | $14,873.00 | $31,544.00 | $34,134.00 | $10,062.00 | $22,088.00 |
| Change in Unearned Premiums | (10,502.14) | 5,829.06 | 14,381.26 | (24,393.73) | (5,378.53) |
| Premiums Earned | 25,375.14 | 25,714.94 | 19,752.74 | 34,455.73 | 27,466.53 |
| Deductions: | | | | | |
| Losses Paid | 12,755.19 | 1,398.52 | 6,204.67 | 7,916.20 | 2,233.91 |
| Change in Loss Reserves | 40,938.00 | 30,306.00 | (50,008.00) | 1,511.47 | 40,060.55 |
| Losses Incurred | 53,693.19 | 31,704.52 | (43,803.33) | 9,427.67 | 42,294.46 |
| Change in Allocated LAE Reserves | 550.00 | 500.00 | - | - | (14.40) |
| Allocated LAE Incurred | 550.00 | 500.00 | - | - | (14.40) |
| Servicing Carrier Fees - Claims LAE | 30,487.47 | 30,139.63 | 26,294.89 | 32,272.56 | 32,604.08 |
| Servicing Carrier Fees - Operating | 1,535.11 | 4,339.59 | 5,757.77 | 2,359.94 | 3,232.99 |
| Commissions Written | 339.00 | 2,518.27 | 3,546.70 | 536.60 | 2,111.19 |
| Total Underwriting Deductions | 86,604.77 | 69,202.01 | (8,203.97) | 44,596.77 | 80,228.32 |
| Net Underwriting Gain (Loss) | (61,229.63) | (43,487.07) | 27,956.71 | (10,141.04) | (52,761.79) |
| Other Income (Expenses): | | | | | |
| Premiums Charged Off | (178.00) | 0.00 | (5,094.00) | (3,566.00) | 0.50 |
| Other than Underwriting Expenses | (3,999.99) | (3,999.99) | (3,999.99) | (3,999.99) | (3,999.99) |
| Total Other Income (Expenses) | (4,177.99) | (3,999.99) | (9,093.99) | (7,565.99) | (3,999.49) |
| Net Gain (Loss) | ($65,407.62) | ($47,487.06) | $18,862.72 | ($17,707.03) | ($56,761.28) |

# HAWAII COMMERCIAL Financial Data as of 1st Calendar Quarter 2026

ALL COMPANIES COMBINED

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | B-C-D-E | | F-G | C/B | D/B | E/A | I+J+K | L+(G/A) |
| Policy Year | Premium Written | Premium Earned | Losses Incurred Including IBNR | Claim Service Fees | Other Underwriting Expenses | Net Underwriting Results | Net Misc. Income & Expense | Net Result of Operations | Incurred Losses | LAE Incurred | Other U/W Exp | Net U/W Result | Net Operating Result |
| | | | | | | Experience by Active Policy Year Through 1st Calendar Quarter 2026 | | | | | | | |
| 2015 | 2,637,269 | 2,637,269 | 2,702,060 | 279,773 | 395,860 | -740,424 | -595,621 | -144,803 | 102.46% | 10.61% | 15.01% | 128.08% | 105.50% |
| 2016 | 3,253,147 | 3,253,147 | 1,462,305 | 321,050 | 488,024 | 981,767 | -66,587 | 1,048,355 | 44.95% | 9.87% | 15.00% | 69.82% | 67.77% |
| 2017 | 3,587,091 | 3,587,091 | 3,405,066 | 428,366 | 537,859 | -784,200 | -69,568 | -714,631 | 94.93% | 11.94% | 14.99% | 121.86% | 119.92% |
| 2018 | 3,232,594 | 3,232,594 | 1,097,132 | 311,854 | 484,648 | 1,338,960 | -121,859 | 1,460,819 | 33.94% | 9.65% | 14.99% | 58.58% | 54.81% |
| 2019 | 2,701,011 | 2,701,011 | 1,760,302 | 279,082 | 404,998 | 256,629 | -136,908 | 393,537 | 65.17% | 10.33% | 14.99% | 90.49% | 85.42% |
| 2020 | 1,832,457 | 1,832,457 | 675,623 | 176,486 | 275,266 | 705,081 | 58,734 | 646,347 | 36.87% | 9.63% | 15.02% | 61.52% | 64.73% |
| 2021 | 2,295,029 | 2,295,029 | 1,362,027 | 221,189 | 344,172 | 367,640 | -60,212 | 427,852 | 59.35% | 9.64% | 15.00% | 83.99% | 81.37% |
| 2022 | 2,021,040 | 2,021,040 | 1,235,687 | 202,102 | 303,149 | 280,102 | -89,871 | 369,973 | 61.14% | 10.00% | 15.00% | 86.14% | 81.69% |
| 2023 | 1,889,324 | 1,889,324 | 954,072 | 187,330 | 285,425 | 462,497 | -236,479 | 698,976 | 50.50% | 9.92% | 15.11% | 75.53% | 63.01% |
| 2024 | 1,489,525 | 1,489,525 | 405,297 | 144,359 | 227,826 | 712,043 | -44,225 | 756,268 | 27.21% | 9.69% | 15.30% | 52.20% | 49.23% |
| 2025 | 1,635,650 | 1,147,038 | 1,107,434 | 149,172 | 245,366 | -354,934 | -267,431 | -87,503 | 96.55% | 13.00% | 15.00% | 124.55% | 108.20% |
| 2026 | 169,540 | 31,712 | 76,489 | 5,574 | 25,431 | -75,782 | -132,445 | 56,663 | 241.20% | 17.58% | 15.00% | 273.78% | 195.66% |
| **Total** | **26,743,675** | **26,117,235** | **16,243,495** | **2,706,337** | **4,018,024** | **3,149,380** | **-1,762,473** | **4,911,853** | **62.19%** | **10.36%** | **15.02%** | **87.57%** | **80.98%** |
| | | | | | | Experience by Active Policy Year Through 1st Calendar Quarter 2025 | | | | | | | |
| 2015 | 2,637,269 | 2,637,269 | 1,502,060 | 279,773 | 395,860 | 459,576 | -595,621 | 1,055,197 | 56.96% | 10.61% | 15.01% | 82.58% | 60.00% |
| 2016 | 3,253,147 | 3,253,147 | 1,462,305 | 321,050 | 488,024 | 981,767 | -66,587 | 1,048,355 | 44.95% | 9.87% | 15.00% | 69.82% | 67.77% |
| 2017 | 3,587,091 | 3,587,091 | 3,405,066 | 428,366 | 537,859 | -784,200 | -69,568 | -714,631 | 94.93% | 11.94% | 14.99% | 121.86% | 119.92% |
| 2018 | 3,232,594 | 3,232,594 | 1,097,132 | 311,854 | 484,648 | 1,338,960 | -121,859 | 1,460,819 | 33.94% | 9.65% | 14.99% | 58.58% | 54.81% |
| 2019 | 2,701,011 | 2,701,011 | 1,760,302 | 270,082 | 404,998 | 265,629 | -136,908 | 402,537 | 65.17% | 10.00% | 14.99% | 90.16% | 85.09% |
| 2020 | 1,832,457 | 1,832,457 | 674,107 | 176,486 | 275,266 | 706,597 | 58,734 | 647,863 | 36.79% | 9.63% | 15.02% | 61.44% | 64.65% |
| 2021 | 2,295,029 | 2,295,029 | 1,217,194 | 221,127 | 344,172 | 512,536 | -60,212 | 572,748 | 53.04% | 9.64% | 15.00% | 77.68% | 75.06% |
| 2022 | 2,021,040 | 2,021,040 | 1,230,483 | 202,102 | 303,149 | 285,306 | -89,871 | 375,177 | 60.88% | 10.00% | 15.00% | 85.88% | 81.43% |
| 2023 | 1,889,133 | 1,889,133 | 934,746 | 187,307 | 284,586 | 482,494 | -236,479 | 718,974 | 49.48% | 9.91% | 15.06% | 74.45% | 61.93% |
| 2024 | 1,526,011 | 1,079,431 | 540,744 | 106,840 | 230,409 | 201,438 | -44,906 | 246,344 | 50.10% | 9.90% | 15.10% | 75.10% | 72.16% |
| 2025 | 283,493 | 31,721 | 120,069 | 5,672 | 42,355 | -136,374 | -158,111 | 21,737 | 378.52% | 17.88% | 14.94% | 411.34% | 355.57% |
| **Total** | **25,258,273** | **24,559,921** | **13,944,208** | **2,510,659** | **3,791,326** | **4,313,729** | **-1,521,390** | **5,835,119** | **56.78%** | **10.22%** | **15.01%** | **82.01%** | **75.99%** |
| | | | | | | Change in Experience by Active Policy Years from 1st Calendar Quarter 2025 Through 1st Calendar Quarter 2026 | | | | | | | |
| 2015 | 0 | 0 | 1,200,000 | 0 | 0 | -1,200,000 | 0 | -1,200,000 | | | | | |
| 2016 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2017 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2018 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2019 | 0 | 0 | 0 | 9,000 | 0 | -9,000 | 0 | -9,000 | | | | | |
| 2020 | 0 | 0 | 1,516 | 0 | 0 | -1,516 | 0 | -1,516 | | | | | |
| 2021 | 0 | 0 | 144,833 | 63 | 0 | -144,896 | 0 | -144,896 | | | | | |
| 2022 | 0 | 0 | 5,204 | 0 | 0 | -5,204 | 0 | -5,204 | | | | | |
| 2023 | 191 | 191 | 19,326 | 23 | 839 | -19,997 | 0 | -19,997 | | | | | |
| 2024 | -36,486 | 410,094 | -135,446 | 37,518 | -2,583 | 510,605 | 681 | 509,925 | | | | | |
| 2025 | 1,352,157 | 1,115,317 | 987,365 | 143,500 | 203,012 | -218,560 | -109,319 | -109,241 | | | | | |
| 2026 | 169,540 | 31,712 | 76,489 | 5,574 | 25,431 | -75,782 | -132,445 | 56,663 | | | | | |
| **Total** | **1,485,402** | **1,557,314** | **2,299,287** | **195,678** | **226,698** | **-1,164,350** | **-241,084** | **-923,266** | | | | | |

Note: This is not a Member Participation Report. See User's Guide for Adjustments under Miscellaneous Income and Expense.

# HAWAII COMMERCIAL Financial Data as of 1st Calendar Quarter 2026

ALL COMPANIES COMBINED

| | INCURRED LOSSES | | | LOSS ADJUSTMENT EXPENSE | | OTHER UNDERWRITING EXPENSES | | | | MISCELLANEOUS INCOME AND EXPENSE | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Policy Year | Paid Losses | Reserves | IBNR | ULAE | Incurred ALAE | Operating Service Fees | CPAI Charge-offs | Commission | Premium Deficiency Reserve | Investment Income | Charge-Offs | Misc Expenses | Other Misc Income |
| Experience by Active Policy Year Through 1st Calendar Quarter 2026 | | | | | | | | | | | | | |
| 2015 | 2,702,060 | 0 | 0 | 0 | 0 | 263,727 | 0 | 132,133 | 0 | 4,347 | 5,325 | 247,243 | 843,841 |
| 2016 | 1,462,305 | 0 | 0 | 0 | 0 | 325,315 | 0 | 162,710 | 0 | 16,943 | 6,033 | 153,470 | 209,149 |
| 2017 | 3,405,066 | 0 | 0 | 0 | 0 | 358,709 | 0 | 179,150 | 0 | 38,197 | 4,726 | 154,517 | 190,614 |
| 2018 | 1,097,132 | 0 | 0 | 0 | 0 | 323,259 | 0 | 161,389 | 0 | 88,810 | 4,936 | 144,072 | 182,058 |
| 2019 | 1,760,302 | 0 | 0 | 0 | 0 | 270,101 | 0 | 134,897 | 0 | 83,148 | 11,336 | 138,088 | 203,184 |
| 2020 | 675,623 | 0 | 0 | 0 | 0 | 183,246 | 0 | 92,020 | 0 | 9,066 | 2,628 | 177,910 | 112,739 |
| 2021 | 1,212,551 | 144,616 | 4,861 | 0 | 0 | 229,503 | 0 | 114,669 | 0 | 220 | 3,459 | 151,079 | 214,531 |
| 2022 | 1,233,279 | -10,051 | 12,459 | 0 | 0 | 202,104 | 0 | 101,045 | 0 | 28,085 | 2,806 | 171,508 | 236,100 |
| 2023 | 946,095 | -12,567 | 20,544 | 0 | 0 | 188,932 | 0 | 96,493 | 0 | 67,068 | 2,283 | 95,913 | 267,607 |
| 2024 | 337,407 | 0 | 67,890 | 0 | 0 | 148,952 | 0 | 78,873 | 0 | 69,793 | 3,015 | 214,400 | 191,847 |
| 2025 | 361,445 | 497,817 | 248,172 | 0 | 0 | 163,565 | 0 | 81,801 | 0 | 59,066 | 1,756 | 174,785 | 384,906 |
| 2026 | 0 | 0 | 76,489 | 0 | 0 | 16,954 | 0 | 8,477 | 0 | 4,968 | 88 | 40,594 | 168,159 |
| **Total** | **15,193,264** | **619,816** | **430,415** | **0** | **0** | **2,674,368** | **0** | **1,343,656** | **0** | **469,710** | **48,392** | **1,863,579** | **3,204,735** |
| Experience by Active Policy Year Through 1st Calendar Quarter 2025 | | | | | | | | | | | | | |
| 2015 | 1,502,060 | 0 | 0 | 0 | 0 | 263,727 | 0 | 132,133 | 0 | 4,347 | 5,325 | 247,243 | 843,841 |
| 2016 | 1,462,305 | 0 | 0 | 0 | 0 | 325,315 | 0 | 162,710 | 0 | 16,943 | 6,033 | 153,470 | 209,149 |
| 2017 | 3,405,066 | 0 | 0 | 0 | 0 | 358,709 | 0 | 179,150 | 0 | 38,197 | 4,726 | 154,517 | 190,614 |
| 2018 | 1,097,132 | 0 | 0 | 0 | 0 | 323,259 | 0 | 161,389 | 0 | 88,810 | 4,936 | 144,072 | 182,058 |
| 2019 | 1,760,302 | 0 | 0 | 0 | 0 | 270,101 | 0 | 134,897 | 0 | 83,148 | 11,336 | 138,088 | 203,184 |
| 2020 | 675,623 | -1,659 | 143 | 0 | 0 | 183,246 | 0 | 92,020 | 0 | 9,066 | 2,628 | 177,910 | 112,739 |
| 2021 | 1,180,051 | 34,114 | 3,030 | 0 | 0 | 229,503 | 0 | 114,669 | 0 | 220 | 3,459 | 151,079 | 214,531 |
| 2022 | 1,133,592 | 81,949 | 14,942 | 0 | 0 | 202,104 | 0 | 101,045 | 0 | 28,085 | 2,806 | 171,508 | 236,100 |
| 2023 | 858,428 | 25,620 | 50,698 | 0 | 0 | 188,913 | 0 | 95,673 | 0 | 67,068 | 2,283 | 95,913 | 267,607 |
| 2024 | 138,860 | 109,818 | 292,066 | 0 | 0 | 152,601 | 0 | 77,808 | 0 | 69,793 | 2,334 | 214,400 | 191,847 |
| 2025 | 0 | 0 | 120,069 | 0 | 0 | 28,349 | 0 | 14,005 | 0 | 13,563 | 197 | 47,606 | 192,351 |
| **Total** | **13,213,418** | **249,842** | **480,948** | **0** | **0** | **2,525,827** | **0** | **1,265,498** | **0** | **419,239** | **46,064** | **1,695,807** | **2,844,021** |
| Change in Experience by Active Policy Years from 1st Calendar Quarter 2025 Through 1st Calendar Quarter 2026 | | | | | | | | | | | | | |
| 2015 | 1,200,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2016 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2017 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2018 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2019 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2020 | 0 | 1,659 | -143 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2021 | 32,500 | 110,502 | 1,831 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2022 | 99,687 | -92,000 | -2,484 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2023 | 87,667 | -38,186 | -30,154 | 0 | 0 | 19 | 0 | 820 | 0 | 0 | 0 | 0 | 0 |
| 2024 | 198,548 | -109,818 | -224,175 | 0 | 0 | -3,649 | 0 | 1,065 | 0 | 0 | 681 | 0 | 0 |
| 2025 | 361,445 | 497,817 | 128,103 | 0 | 0 | 135,216 | 0 | 67,796 | 0 | 45,503 | 1,559 | 127,179 | 192,554 |
| 2026 | 0 | 0 | 76,489 | 0 | 0 | 16,954 | 0 | 8,477 | 0 | 4,968 | 88 | 40,594 | 168,159 |
| **Total** | **1,979,846** | **369,974** | **-50,533** | **0** | **0** | **148,540** | **0** | **78,158** | **0** | **50,471** | **2,328** | **167,772** | **360,713** |

The Supplemental Fee, if any, is included with Administration Fees. See User's Guide for further information, and an explanation, for adjustments under Miscellaneous Income and Expense.

# HAWAII CPAI Financial Data as of 1st Calendar Quarter 2026

ALL COMPANIES COMBINED

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | B-C-D-E | | F-G | C/B | D/B | E/A | I+J+K | L+(G/A) |
| Policy Year | Premium Written | Premium Earned | Losses Incurred Including IBNR | Claim Service Fees | Other Underwriting Expenses | Net Underwriting Results | Net Misc. Income & Expense | Net Result of Operations | Incurred Losses | LAE Incurred | Other U/W Exp | Net U/W Result | Net Operating Result |
| | | | | | | Experience by Active Policy Year Through 1st Calendar Quarter 2026 | | | | | | | |
| 2015 | 2,618,652 | 2,618,652 | 675,013 | 271,122 | 2,775,772 | -1,103,254 | -415,936 | -687,318 | 25.78% | 10.35% | 106.00% | 142.13% | 126.25% |
| 2016 | 2,388,777 | 2,388,777 | 817,308 | 238,878 | 2,532,104 | -1,199,512 | -57,247 | -1,142,266 | 34.21% | 10.00% | 106.00% | 150.21% | 147.81% |
| 2017 | 2,135,403 | 2,135,403 | 738,370 | 267,838 | 2,263,461 | -1,134,266 | -84,877 | -1,049,389 | 34.58% | 12.54% | 106.00% | 153.12% | 149.15% |
| 2018 | 1,994,793 | 1,994,793 | 483,195 | 199,479 | 2,114,869 | -802,750 | -122,807 | -679,943 | 24.22% | 10.00% | 106.02% | 140.24% | 134.08% |
| 2019 | 1,823,863 | 1,823,863 | 441,027 | 192,560 | 1,935,211 | -744,936 | -97,144 | -647,792 | 24.18% | 10.56% | 106.11% | 140.85% | 135.52% |
| 2020 | 1,405,834 | 1,405,834 | 401,518 | 140,575 | 1,488,883 | -625,142 | -63,721 | -561,421 | 28.56% | 10.00% | 105.91% | 144.47% | 139.94% |
| 2021 | 1,191,811 | 1,191,811 | 297,399 | 119,154 | 1,263,319 | -488,061 | -51,588 | -436,473 | 24.95% | 10.00% | 106.00% | 140.95% | 136.62% |
| 2022 | 1,119,990 | 1,119,990 | 174,003 | 111,960 | 1,209,790 | -375,764 | -33,294 | -342,470 | 15.54% | 10.00% | 108.02% | 133.56% | 130.59% |
| 2023 | 987,995 | 987,995 | 224,912 | 98,771 | 1,047,275 | -382,963 | -53,819 | -329,144 | 22.76% | 10.00% | 106.00% | 138.76% | 133.31% |
| 2024 | 969,354 | 969,354 | 181,260 | 96,922 | 1,027,515 | -336,344 | -22,914 | -313,430 | 18.70% | 10.00% | 106.00% | 134.70% | 132.34% |
| 2025 | 939,886 | 693,275 | 308,367 | 86,693 | 1,075,242 | -777,027 | -240,216 | -536,811 | 44.48% | 12.50% | 114.40% | 171.38% | 145.82% |
| 2026 | 200,640 | 24,324 | 76,804 | 4,419 | 269,133 | -326,032 | -156,740 | -169,291 | 315.75% | 18.17% | 134.14% | 468.06% | 389.94% |
| **Total** | **17,776,998** | **17,354,072** | **4,819,175** | **1,828,372** | **19,002,575** | **-8,296,050** | **-1,400,303** | **-6,895,748** | **27.77%** | **10.54%** | **106.89%** | **145.20%** | **137.32%** |
| | | | | | | Experience by Active Policy Year Through 1st Calendar Quarter 2025 | | | | | | | |
| 2015 | 2,618,652 | 2,618,652 | 675,013 | 271,122 | 2,775,772 | -1,103,254 | -415,936 | -687,318 | 25.78% | 10.35% | 106.00% | 142.13% | 126.25% |
| 2016 | 2,388,777 | 2,388,777 | 817,308 | 238,878 | 2,532,104 | -1,199,512 | -57,247 | -1,142,266 | 34.21% | 10.00% | 106.00% | 150.21% | 147.81% |
| 2017 | 2,135,403 | 2,135,403 | 738,370 | 267,838 | 2,263,461 | -1,134,266 | -84,877 | -1,049,389 | 34.58% | 12.54% | 106.00% | 153.12% | 149.15% |
| 2018 | 1,994,793 | 1,994,793 | 483,195 | 199,479 | 2,114,869 | -802,750 | -122,807 | -679,943 | 24.22% | 10.00% | 106.02% | 140.24% | 134.08% |
| 2019 | 1,823,863 | 1,823,863 | 441,027 | 182,360 | 1,935,211 | -734,736 | -97,144 | -637,592 | 24.18% | 10.00% | 106.11% | 140.29% | 134.96% |
| 2020 | 1,405,834 | 1,405,834 | 395,364 | 140,575 | 1,488,883 | -618,988 | -63,721 | -555,268 | 28.12% | 10.00% | 105.91% | 144.03% | 139.50% |
| 2021 | 1,191,811 | 1,191,811 | 297,067 | 119,217 | 1,263,319 | -487,793 | -51,588 | -436,205 | 24.93% | 10.00% | 106.00% | 140.93% | 136.60% |
| 2022 | 1,119,990 | 1,119,990 | 172,861 | 111,960 | 1,209,790 | -374,621 | -33,294 | -341,327 | 15.43% | 10.00% | 108.02% | 133.45% | 130.48% |
| 2023 | 987,995 | 987,995 | 221,847 | 98,771 | 1,047,275 | -379,898 | -53,819 | -326,078 | 22.45% | 10.00% | 106.00% | 138.45% | 133.00% |
| 2024 | 969,613 | 711,764 | 183,512 | 71,212 | 1,118,576 | -661,535 | -22,914 | -638,621 | 25.78% | 10.00% | 115.36% | 151.14% | 148.78% |
| 2025 | 256,425 | 31,766 | 43,644 | 5,712 | 350,911 | -368,501 | -143,015 | -225,486 | 137.39% | 17.98% | 136.85% | 292.22% | 236.45% |
| **Total** | **16,893,156** | **16,410,649** | **4,469,208** | **1,707,125** | **18,100,170** | **-7,865,854** | **-1,146,361** | **-6,719,492** | **27.23%** | **10.40%** | **107.14%** | **144.77%** | **137.98%** |
| | | | | | | Change in Experience by Active Policy Years from 1st Calendar Quarter 2025 Through 1st Calendar Quarter 2026 | | | | | | | |
| 2015 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2016 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2017 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2018 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2019 | 0 | 0 | 0 | 10,200 | 0 | -10,200 | 0 | -10,200 | | | | | |
| 2020 | 0 | 0 | 6,154 | 0 | 0 | -6,154 | 0 | -6,154 | | | | | |
| 2021 | 0 | 0 | 331 | -63 | 0 | -268 | 0 | -268 | | | | | |
| 2022 | 0 | 0 | 1,143 | 0 | 0 | -1,143 | 0 | -1,143 | | | | | |
| 2023 | 0 | 0 | 3,065 | 0 | 0 | -3,065 | 0 | -3,065 | | | | | |
| 2024 | -259 | 257,590 | -2,252 | 25,711 | -91,061 | 325,191 | 0 | 325,191 | | | | | |
| 2025 | 683,461 | 661,509 | 264,723 | 80,981 | 724,332 | -408,527 | -97,201 | -311,326 | | | | | |
| 2026 | 200,640 | 24,324 | 76,804 | 4,419 | 269,133 | -326,032 | -156,740 | -169,291 | | | | | |
| **Total** | **883,842** | **943,423** | **349,968** | **121,247** | **902,405** | **-430,197** | **-253,941** | **-176,255** | | | | | |

Note: This is not a Member Participation Report. See User's Guide for Adjustments under Miscellaneous Income and Expense.

# HAWAII CPAI Financial Data as of 1st Calendar Quarter 2026

ALL COMPANIES COMBINED

| | INCURRED LOSSES | | | LOSS ADJUSTMENT EXPENSE | | OTHER UNDERWRITING EXPENSES | | | | MISCELLANEOUS INCOME AND EXPENSE | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Policy Year | Paid Losses | Reserves | IBNR | ULAE | Incurred ALAE | Operating Service Fees | CPAI Charge-offs | Commission | Premium Deficiency Reserve | Investment Income | Charge-Offs | Misc Expenses | Other Misc Income |
| Experience by Active Policy Year Through 1st Calendar Quarter 2026 | | | | | | | | | | | | | |
| 2015 | 675,013 | 0 | 0 | 0 | 0 | 157,119 | 2,618,652 | 0 | 0 | 1,857 | 96 | 259,768 | 673,943 |
| 2016 | 817,308 | 0 | 0 | 0 | 0 | 143,327 | 2,388,777 | 0 | 0 | 12,671 | 179 | 117,092 | 161,847 |
| 2017 | 738,370 | 0 | 0 | 0 | 0 | 128,124 | 2,135,337 | 0 | 0 | 23,821 | 121 | 92,907 | 154,084 |
| 2018 | 483,195 | 0 | 0 | 0 | 0 | 119,688 | 1,995,181 | 0 | 0 | 57,879 | 71 | 94,719 | 159,719 |
| 2019 | 441,027 | 0 | 0 | 0 | 0 | 109,432 | 1,825,780 | 0 | 0 | 57,572 | 46 | 96,720 | 136,338 |
| 2020 | 401,518 | 0 | 0 | 0 | 0 | 84,350 | 1,404,533 | 0 | 0 | 7,618 | 101 | 148,488 | 204,692 |
| 2021 | 277,399 | 20,000 | 0 | 0 | 0 | 71,509 | 1,191,811 | 0 | 0 | 118 | 121 | 81,209 | 132,800 |
| 2022 | 160,270 | 14,421 | -687 | 0 | 0 | 89,800 | 1,119,990 | 0 | 0 | 16,003 | 25 | 94,357 | 111,673 |
| 2023 | 225,657 | 0 | -745 | 0 | 0 | 59,280 | 987,995 | 0 | 0 | 37,552 | 48 | 66,848 | 83,163 |
| 2024 | 161,738 | 15,498 | 4,025 | 0 | 0 | 58,161 | 969,354 | 0 | 0 | 50,711 | -9 | 150,375 | 122,569 |
| 2025 | 41,047 | 210,797 | 56,524 | 0 | 0 | 56,393 | 939,886 | 0 | 78,963 | 36,778 | 354 | 114,082 | 317,873 |
| 2026 | 0 | 0 | 76,804 | 0 | 0 | 12,038 | 200,640 | 0 | 56,455 | 5,879 | 105 | 48,040 | 199,005 |
| **Total** | **4,422,540** | **260,716** | **135,920** | **0** | **0** | **1,089,220** | **17,777,936** | **0** | **135,418** | **308,459** | **1,257** | **1,364,604** | **2,457,705** |
| Experience by Active Policy Year Through 1st Calendar Quarter 2025 | | | | | | | | | | | | | |
| 2015 | 675,013 | 0 | 0 | 0 | 0 | 157,119 | 2,618,652 | 0 | 0 | 1,857 | 96 | 259,768 | 673,943 |
| 2016 | 817,308 | 0 | 0 | 0 | 0 | 143,327 | 2,388,777 | 0 | 0 | 12,671 | 179 | 117,092 | 161,847 |
| 2017 | 738,370 | 0 | 0 | 0 | 0 | 128,124 | 2,135,337 | 0 | 0 | 23,821 | 121 | 92,907 | 154,084 |
| 2018 | 483,195 | 0 | 0 | 0 | 0 | 119,688 | 1,995,181 | 0 | 0 | 57,879 | 71 | 94,719 | 159,719 |
| 2019 | 441,027 | 0 | 0 | 0 | 0 | 109,432 | 1,825,780 | 0 | 0 | 57,572 | 46 | 96,720 | 136,338 |
| 2020 | 395,364 | 0 | 0 | 0 | 0 | 84,350 | 1,404,533 | 0 | 0 | 7,618 | 101 | 148,488 | 204,692 |
| 2021 | 277,399 | 19,628 | 41 | 0 | 0 | 71,509 | 1,191,811 | 0 | 0 | 118 | 121 | 81,209 | 132,800 |
| 2022 | 159,606 | 13,204 | 50 | 0 | 0 | 89,800 | 1,119,990 | 0 | 0 | 16,003 | 25 | 94,357 | 111,673 |
| 2023 | 182,120 | 33,984 | 5,742 | 0 | 0 | 59,280 | 987,995 | 0 | 0 | 37,552 | 48 | 66,848 | 83,163 |
| 2024 | 96,268 | 56,005 | 31,239 | 0 | 0 | 58,177 | 969,613 | 0 | 90,786 | 50,711 | -9 | 150,375 | 122,569 |
| 2025 | 0 | 9,746 | 33,899 | 0 | 0 | 15,386 | 256,425 | 0 | 79,100 | 12,268 | 178 | 43,060 | 173,986 |
| **Total** | **4,265,669** | **132,568** | **70,971** | **0** | **0** | **1,036,190** | **16,894,094** | **0** | **169,886** | **278,069** | **976** | **1,245,543** | **2,114,812** |
| Change in Experience by Active Policy Years from 1st Calendar Quarter 2025 Through 1st Calendar Quarter 2026 | | | | | | | | | | | | | |
| 2015 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2016 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2017 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2018 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2019 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2020 | 6,154 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2021 | 0 | 372 | -41 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2022 | 664 | 1,216 | -737 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2023 | 43,537 | -33,984 | -6,487 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2024 | 65,470 | -40,507 | -27,215 | 0 | 0 | -16 | -259 | 0 | -90,786 | 0 | 0 | 0 | 0 |
| 2025 | 41,047 | 201,051 | 22,625 | 0 | 0 | 41,008 | 683,461 | 0 | -137 | 24,511 | 176 | 71,021 | 143,888 |
| 2026 | 0 | 0 | 76,804 | 0 | 0 | 12,038 | 200,640 | 0 | 56,455 | 5,879 | 105 | 48,040 | 199,005 |
| **Total** | **156,871** | **128,148** | **64,949** | **0** | **0** | **53,031** | **883,842** | **0** | **-34,468** | **30,390** | **281** | **119,061** | **342,893** |

The Supplemental Fee, if any, is included with Administration Fees. See User's Guide for further information, and an explanation, for adjustments under Miscellaneous Income and Expense.

## HAWAII PRIVATE PASSENGER Financial Data as of 1st Calendar Quarter 2026

ALL COMPANIES COMBINED

| | A | B | C | D | E | F | G | H | I | J | K | L | M |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | B-C-D-E | | F-G | C/B | D/B | E/A | I+J+K | L+(G/A) |
| Policy Year | Premium Written | Premium Earned | Losses Incurred Including IBNR | Claim Service Fees | Other Underwriting Expenses | Net Underwriting Results | Net Misc. Income & Expense | Net Result of Operations | Incurred Losses | LAE Incurred | Other U/W Exp | Net U/W Result | Net Operating Result |
| | | | | | | Experience by Active Policy Year Through 1st Calendar Quarter 2026 | | | | | | | |
| 2015 | 209,421 | 209,421 | 112,996 | 22,468 | 27,038 | 46,918 | -20,464 | 67,382 | 53.96% | 10.73% | 12.91% | 77.60% | 67.83% |
| 2016 | 220,940 | 220,940 | 45,975 | 21,542 | 28,325 | 125,098 | -2,483 | 127,582 | 20.81% | 9.75% | 12.82% | 43.38% | 42.26% |
| 2017 | 209,794 | 209,794 | 81,626 | 24,118 | 25,819 | 78,231 | -9,068 | 87,299 | 38.91% | 11.50% | 12.31% | 62.72% | 58.40% |
| 2018 | 135,807 | 135,807 | 18,427 | 12,807 | 16,869 | 87,705 | -8,138 | 95,843 | 13.57% | 9.43% | 12.42% | 35.42% | 29.43% |
| 2019 | 137,046 | 137,046 | 103,068 | 13,915 | 16,739 | 3,324 | -6,640 | 9,963 | 75.21% | 10.15% | 12.21% | 97.57% | 92.73% |
| 2020 | 141,249 | 141,249 | 10,850 | 13,040 | 16,682 | 100,678 | -15,662 | 116,340 | 7.68% | 9.23% | 11.81% | 28.72% | 17.63% |
| 2021 | 130,740 | 130,740 | 77,776 | 12,017 | 15,284 | 25,662 | -7,143 | 32,805 | 59.49% | 9.19% | 11.69% | 80.37% | 74.91% |
| 2022 | 59,628 | 59,628 | 18,234 | 5,935 | 9,858 | 25,600 | -2,895 | 28,496 | 30.58% | 9.95% | 16.53% | 57.06% | 52.20% |
| 2023 | 99,235 | 99,235 | 60,448 | 9,608 | 18,670 | 10,508 | 7,545 | 2,963 | 60.91% | 9.68% | 18.81% | 89.40% | 97.00% |
| 2024 | 123,977 | 123,977 | 33,595 | 11,498 | 22,624 | 56,260 | -11,339 | 67,599 | 27.10% | 9.27% | 18.25% | 54.62% | 45.47% |
| 2025 | 111,681 | 95,049 | 198,571 | 13,039 | 19,570 | -136,130 | -44,670 | -91,461 | 208.92% | 13.72% | 17.52% | 240.16% | 200.16% |
| 2026 | 13,539 | 1,490 | 3,151 | 170 | 2,708 | -4,539 | -10,577 | 6,038 | 211.45% | 11.44% | 20.00% | 242.89% | 164.77% |
| **Total** | **1,593,056** | **1,564,375** | **764,718** | **160,158** | **220,185** | **419,315** | **-131,534** | **550,849** | **48.88%** | **10.24%** | **13.82%** | **72.94%** | **64.68%** |
| | | | | | | Experience by Active Policy Year Through 1st Calendar Quarter 2025 | | | | | | | |
| 2015 | 209,421 | 209,421 | 112,996 | 22,468 | 27,038 | 46,918 | -20,464 | 67,382 | 53.96% | 10.73% | 12.91% | 77.60% | 67.83% |
| 2016 | 220,940 | 220,940 | 45,975 | 21,542 | 28,325 | 125,098 | -2,483 | 127,582 | 20.81% | 9.75% | 12.82% | 43.38% | 42.26% |
| 2017 | 209,794 | 209,794 | 81,626 | 24,118 | 25,819 | 78,231 | -9,068 | 87,299 | 38.91% | 11.50% | 12.31% | 62.72% | 58.40% |
| 2018 | 135,807 | 135,807 | 18,427 | 12,807 | 16,869 | 87,705 | -8,138 | 95,843 | 13.57% | 9.43% | 12.42% | 35.42% | 29.43% |
| 2019 | 137,046 | 137,046 | 103,068 | 13,715 | 16,739 | 3,524 | -6,640 | 10,163 | 75.21% | 10.01% | 12.21% | 97.43% | 92.59% |
| 2020 | 141,249 | 141,249 | 10,850 | 13,040 | 16,682 | 100,678 | -15,662 | 116,340 | 7.68% | 9.23% | 11.81% | 28.72% | 17.63% |
| 2021 | 130,740 | 130,740 | 77,750 | 12,054 | 15,284 | 25,653 | -7,143 | 32,796 | 59.47% | 9.22% | 11.69% | 80.38% | 74.92% |
| 2022 | 59,628 | 59,628 | 18,263 | 5,935 | 9,858 | 25,572 | -2,895 | 28,467 | 30.63% | 9.95% | 16.53% | 57.11% | 52.25% |
| 2023 | 99,235 | 99,235 | 61,114 | 9,608 | 18,670 | 9,843 | 7,545 | 2,298 | 61.59% | 9.68% | 18.81% | 90.08% | 97.68% |
| 2024 | 124,189 | 106,527 | 32,231 | 10,432 | 22,739 | 41,126 | -11,339 | 52,465 | 30.26% | 9.79% | 18.31% | 58.36% | 49.23% |
| 2025 | 50,729 | 4,624 | 6,964 | 709 | 9,855 | -12,904 | -28,293 | 15,389 | 150.62% | 15.33% | 19.43% | 185.38% | 129.61% |
| **Total** | **1,518,777** | **1,455,011** | **569,263** | **146,428** | **207,877** | **531,443** | **-104,580** | **636,023** | **39.12%** | **10.06%** | **13.69%** | **62.87%** | **55.98%** |
| | | | | | | Change in Experience by Active Policy Years from 1st Calendar Quarter 2025 Through 1st Calendar Quarter 2026 | | | | | | | |
| 2015 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2016 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2017 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2018 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2019 | 0 | 0 | 0 | 200 | 0 | -200 | 0 | -200 | | | | | |
| 2020 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| 2021 | 0 | 0 | 27 | -36 | 0 | 10 | 0 | 10 | | | | | |
| 2022 | 0 | 0 | -29 | 0 | 0 | 29 | 0 | 29 | | | | | |
| 2023 | 0 | 0 | -665 | 0 | 0 | 665 | 0 | 665 | | | | | |
| 2024 | -212 | 17,450 | 1,364 | 1,066 | -115 | 15,135 | 0 | 15,135 | | | | | |
| 2025 | 60,952 | 90,425 | 191,607 | 12,330 | 9,714 | -123,226 | -16,377 | -106,849 | | | | | |
| 2026 | 13,539 | 1,490 | 3,151 | 170 | 2,708 | -4,539 | -10,577 | 6,038 | | | | | |
| **Total** | **74,279** | **109,365** | **195,455** | **13,730** | **12,307** | **-112,127** | **-26,954** | **-85,173** | | | | | |

Note: This is not a Member Participation Report. See User's Guide for Adjustments under Miscellaneous Income and Expense.

# HAWAII PRIVATE PASSENGER Financial Data as of 1st Calendar Quarter 2026

ALL COMPANIES COMBINED

Experience by Active Policy Year Through 1st Calendar Quarter 2026

| | INCURRED LOSSES | | | LOSS ADJUSTMENT EXPENSE | | OTHER UNDERWRITING EXPENSES | | | | MISCELLANEOUS INCOME AND EXPENSE | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Policy Year | Paid Losses | Reserves | IBNR | ULAE | Incurred ALAE | Operating Service Fees | CPAI Charge-offs | Commission | Premium Deficiency Reserve | Investment Income | Charge-Offs | Misc Expenses | Other Misc Income |
| 2015 | 112,996 | 0 | 0 | 0 | 0 | 20,941 | 0 | 6,097 | 0 | -37 | 3,127 | 23,112 | 46,739 |
| 2016 | 45,975 | 0 | 0 | 0 | 0 | 22,095 | 0 | 6,230 | 0 | 1,274 | 2,666 | 11,762 | 15,638 |
| 2017 | 81,626 | 0 | 0 | 0 | 0 | 20,979 | 0 | 4,839 | 0 | 2,409 | 1,681 | 9,286 | 17,626 |
| 2018 | 18,427 | 0 | 0 | 0 | 0 | 13,581 | 0 | 3,288 | 0 | 3,829 | 1,075 | 6,833 | 12,217 |
| 2019 | 103,068 | 0 | 0 | 0 | 0 | 13,705 | 0 | 3,035 | 0 | 4,565 | 1,052 | 7,667 | 10,794 |
| 2020 | 10,850 | 0 | 0 | 0 | 0 | 14,125 | 0 | 2,557 | 0 | 832 | 2,635 | 15,959 | 33,424 |
| 2021 | 77,738 | 0 | 38 | 0 | 0 | 13,074 | 0 | 2,210 | 0 | 15 | 966 | 9,317 | 17,411 |
| 2022 | 18,247 | -65 | 52 | 0 | 0 | 5,963 | 0 | 3,896 | 0 | 1,150 | 619 | 5,834 | 8,198 |
| 2023 | 60,478 | -65 | 35 | 0 | 0 | 9,923 | 0 | 8,747 | 0 | 6,033 | 9,354 | 14,989 | 10,765 |
| 2024 | 30,620 | -1 | 2,975 | 0 | 0 | 12,398 | 0 | 10,226 | 0 | 6,041 | 436 | 18,138 | 23,873 |
| 2025 | 51,073 | 135,881 | 11,617 | 0 | 0 | 11,168 | 0 | 8,401 | 0 | 5,082 | 220 | 17,270 | 57,078 |
| 2026 | 0 | 0 | 3,151 | 0 | 0 | 1,354 | 0 | 1,354 | 0 | 397 | 7 | 3,242 | 13,429 |
| **Total** | **611,098** | **135,751** | **17,869** | **0** | **0** | **159,306** | **0** | **60,879** | **0** | **31,589** | **23,839** | **143,408** | **267,192** |

Experience by Active Policy Year Through 1st Calendar Quarter 2025

| Policy Year | Paid Losses | Reserves | IBNR | ULAE | Incurred ALAE | Operating Service Fees | CPAI Charge-offs | Commission | Premium Deficiency Reserve | Investment Income | Charge-Offs | Misc Expenses | Other Misc Income |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 2015 | 112,996 | 0 | 0 | 0 | 0 | 20,941 | 0 | 6,097 | 0 | -37 | 3,127 | 23,112 | 46,739 |
| 2016 | 45,975 | 0 | 0 | 0 | 0 | 22,095 | 0 | 6,230 | 0 | 1,274 | 2,666 | 11,762 | 15,638 |
| 2017 | 81,626 | 0 | 0 | 0 | 0 | 20,979 | 0 | 4,839 | 0 | 2,409 | 1,681 | 9,286 | 17,626 |
| 2018 | 18,427 | 0 | 0 | 0 | 0 | 13,581 | 0 | 3,288 | 0 | 3,829 | 1,075 | 6,833 | 12,217 |
| 2019 | 103,068 | 0 | 0 | 0 | 0 | 13,705 | 0 | 3,035 | 0 | 4,565 | 1,052 | 7,667 | 10,794 |
| 2020 | 10,850 | 0 | 0 | 0 | 0 | 14,125 | 0 | 2,557 | 0 | 832 | 2,635 | 15,959 | 33,424 |
| 2021 | 77,738 | 0 | 11 | 0 | 0 | 13,074 | 0 | 2,210 | 0 | 15 | 966 | 9,317 | 17,411 |
| 2022 | 18,247 | 0 | 16 | 0 | 0 | 5,963 | 0 | 3,896 | 0 | 1,150 | 619 | 5,834 | 8,198 |
| 2023 | 58,336 | 0 | 2,777 | 0 | 0 | 9,923 | 0 | 8,747 | 0 | 6,033 | 9,354 | 14,989 | 10,765 |
| 2024 | 14,121 | 0 | 18,110 | 0 | 0 | 12,419 | 0 | 10,320 | 0 | 6,041 | 436 | 18,138 | 23,873 |
| 2025 | 0 | 0 | 6,964 | 0 | 0 | 5,073 | 0 | 4,782 | 0 | 2,427 | 35 | 8,519 | 34,420 |
| **Total** | **541,384** | **0** | **27,879** | **0** | **0** | **151,878** | **0** | **56,000** | **0** | **28,537** | **23,647** | **131,416** | **231,105** |

Change in Experience by Active Policy Years from 1st Calendar Quarter 2025 Through 1st Calendar Quarter 2026

| Policy Year | Paid Losses | Reserves | IBNR | ULAE | Incurred ALAE | Operating Service Fees | CPAI Charge-offs | Commission | Premium Deficiency Reserve | Investment Income | Charge-Offs | Misc Expenses | Other Misc Income |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 2015 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2016 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2017 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2018 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2019 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2020 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2021 | 0 | 0 | 27 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2022 | 0 | -65 | 36 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2023 | 2,142 | -65 | -2,742 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2024 | 16,500 | -1 | -15,135 | 0 | 0 | -21 | 0 | -94 | 0 | 0 | 0 | 0 | 0 |
| 2025 | 51,073 | 135,881 | 4,653 | 0 | 0 | 6,095 | 0 | 3,619 | 0 | 2,655 | 185 | 8,751 | 22,658 |
| 2026 | 0 | 0 | 3,151 | 0 | 0 | 1,354 | 0 | 1,354 | 0 | 397 | 7 | 3,242 | 13,429 |
| **Total** | **69,714** | **135,751** | **-10,010** | **0** | **0** | **7,428** | **0** | **4,879** | **0** | **3,052** | **192** | **11,993** | **36,087** |

The Supplemental Fee, if any, is included with Administration Fees. See User's Guide for further information, and an explanation, for adjustments under Miscellaneous Income and Expense.

# Clarification of Miscellaneous Rules

## Defining the Issue

While working on the rating worksheets for the HJUP it was found that certain rules require clarification.

## Proposal

We propose amending multiple rules throughout the HJUP Manual to provide clarification.

## Proposed Changes

**Rule 23. Premium Development**

Paragraph B.6.d is amended to include a rounding step.

**Private Passenger Liability Coverage Rating Worksheet**

This worksheet is reformatted and amended to include rounding steps.

**Rule 56. Age Group**

This rule is deleted in its entirety as the (1) age group table is displayed in the Commercial Auto Rate Chapter and updated to include factors for the 5th preceding model year or more, (2) notes are already included in the appropriate premium development rules, making it redundant, and (3) original cost new language is not needed for premium development.

**Rule 140. Motor Homes**

Paragraphs D.1.a and D.2.a are amended to specify nonfleet base rate.

## Attachments

Exhibit A—Proposed amendments to the Private Passenger Liability Coverage Rating Worksheet and Rules 23, 56 and 140 and the Age Group Factors table.

**PRIVATE PASSENGER CHAPTER**

**Rule 23. PREMIUM DEVELOPMENT**

B. **Residual Bodily Injury and Property Damage Liability and Personal Injury Protection Coverages**

6. Residual Bodily Injury and Property Damage Liability Coverage

   d. Multiply the rates determined above by the combined rating factor determined in paragraph B.5 above <u>and round to the nearest whole dollar</u>.

**PRIVATE PASSENGER LIABILITY COVERAGE RATING WORKSHEET**

| ~~Coverage~~ | ~~Base Rate (Rate Schedules and Rule 27)~~ | | ~~Class Factors/ Primary Rating Factor Table* (Rate Schedules)~~ | | ~~Secondary Rating Factor (SDIP) (Rule 26)~~ | | ~~Increased Limits Factor (Rule 25)~~ | | ~~Certified Risk Factor (Rule 3)~~ | | ~~PIP Deductible Credit (Rule 29.C)~~ | | ~~Whole Dollar Premium~~ |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| ~~RBI LIAB.~~ | | ~~X (~~ | | ~~+~~ | | ~~) X~~ | | ~~X~~ | | | ~~NA~~ | = | |
| ~~PD LIAB.~~ | | ~~X (~~ | | ~~+~~ | | ~~) X~~ | | ~~X~~ | | | ~~NA~~ | = | |
| ~~UM~~ | | | ~~NA~~ | | ~~NA~~ | ~~X~~ | | | ~~NA~~ | | ~~NA~~ | = | |
| ~~UIM~~ | | | ~~NA~~ | | ~~NA~~ | ~~X~~ | | | ~~NA~~ | | ~~NA~~ | = | |
| ~~PIP~~ | | ~~X (~~ | | ~~+~~ | | ~~) X~~ | ~~NA~~ | ~~X~~ | | – | | = | |
| ~~COMP.**~~ | | | | | | | | | | | | | |
| ~~COLL.**~~ | | | | | | | | | | | | | |
| ~~Total~~ | | | | | | | | | | | | = | |

## RBI Liability and Property Damage Liability, Uninsured and Underinsured Motorists, and Personal Injury Protection Coverages

Refer to Rule 23 for premium development procedures.

**Multiply the base rates by the applicable factors down each column unless indicated otherwise.**

| | RBI Liability | PD Liability | UM | UIM | PIP |
|---|---|---|---|---|---|
| Base Rates (Rate Schedules and Rule 27) | | | | | |
| Class Factors/Primary Rating Factor Table* (Rate Schedules) | | | | | |
| Secondary Rating Factor (SDIP) (Rule 26) | + | + | | | + |
| *Round to the nearest whole dollar* | | | | | |
| Increased Limits Factor (Rule 25) | | | | | |
| Certified Risk Factor (Rule 3) | | | | | |
| PIP Deductible Credit (Rule 29.C) | | | | | – |
| Premium *(Round to the nearest whole dollar)* | | | | | |

* For a private passenger auto not eligible for the Safe Driver Insurance Plan (Rule 26), add 0.20 to the class factor/primary factor otherwise applicable.

Refer to the Private Passenger Physical Damage Coverage Rating Worksheet.

**COMMERCIAL GENERAL RULES CHAPTER**

*This **Rule** is deleted in its entirety:*

~~**Rule 56. AGE GROUP**~~

~~A. **Determine the age group as follows:**~~

| ~~**Age Groups**~~ | ~~**Definition**~~ |
|---|---|
| ~~1~~ | ~~All autos of the current model year~~ |
| ~~2~~ | ~~All autos of the first preceding model year~~ |
| ~~3~~ | ~~All autos of the second preceding model year~~ |
| ~~4~~ | ~~All autos of the third preceding model year~~ |
| ~~5~~ | ~~All autos of the fourth preceding model year~~ |
| ~~6~~ | ~~All autos of the fifth preceding model year~~ |

~~NOTES: 1. The current model year changes October 1, regardless of the actual date the models are introduced.~~

~~2. For rebuilt or structurally altered autos, the age of the chassis determines the age of the auto.~~

~~B. **Original Cost New**~~

~~Determine the Original Cost New as follows:~~

~~1. Original Cost New is the retail cost the original purchaser paid for the auto and its equipment. This includes the value of any trade-in auto and any federal, state, and local sales taxes or any other taxes charged in place of sales taxes.~~

~~2. If the Original Cost New is not known, multiply the Original Cost New of the chassis by 1.33.~~

**SPECIAL TYPES CHAPTER**

**Rule 140. Motor Homes**

*Paragraphs **D.1.a** and **D.2.a** are amended as follows:*

D. Physical Damage Coverage

1. Overall length not exceeding 22 feet

   a. Determine the Trucks, Tractors, and Trailers nonfleet base rates from the Commercial Auto Rate Chapter.

2. Overall length exceeding 22 feet

   a. Determine the Trucks, Tractors, and Trailers nonfleet base rates from the Commercial Auto Rate Chapter.

**COMMERCIAL AUTO RATE CHAPTER**

| ~~AGE GROUP FACTORS~~ | | |
|---|---|---|
| ~~**Age Group**~~ | ~~**Comprehensive**~~ | ~~**Collision**~~ |
| ~~1~~ | ~~1.00~~ | ~~1.00~~ |
| ~~2,3~~ | ~~0.90~~ | ~~0.90~~ |
| ~~4,5~~ | ~~0.80~~ | ~~0.80~~ |
| ~~6~~ | ~~0.65~~ | ~~0.65~~ |

| **AGE GROUP FACTORS** | | |
|---|---|---|
| **Age Group** | **Comprehensive** | **Collision** |
| Current Model Year | 1.00 | 1.00 |
| 1st Preceding Model Year | 0.90 | 0.90 |
| 2nd Preceding Model Year | 0.90 | 0.90 |
| 3rd Preceding Model Year | 0.80 | 0.80 |
| 4th Preceding Model Year | 0.80 | 0.80 |
| 5th Preceding Model Year or More | 0.65 | 0.65 |

GAVIN BLAIR
Chairperson

CHARLES P. KWOLEK, JR.
President/CEO

June 9, 2026

**Jerry Bump, Chief Deputy Insurance Commissioner & Plan Manager**
**State of Hawaii Insurance Division & Hawaii Joint Underwriting Plan**
335 Merchant St., STE 213
Honolulu, HI 96813-2921

**Re: Hawaii Joint Underwriting Plan Compliance Audit Proposals – AIO Hawaii CPAI & AIO Hawaii CAIP**

Dear Jerry,

This proposal is for your consideration regarding two separate 2027 Compliance Audits of **AIPSO AIO's handling of the Hawaii Joint Underwriting Plan's (HJUP) Hawaii Certified Public Assistance Insureds' (CPAI) policies & the Hawaii Commercial Automobile Insurance Procedure (CAIP) policies.**

The Audit Scope will include AIO's compliance, as applicable, with the following HI CPAI and HI CAIP business operations:

- Underwriting/Premium Reporting Scope
  Includes testing on a sample of new business, endorsement, renewal, and cancellation transactions for compliance with HJUP and standard automobile risk underwriting principles.

- Claims/Paid Loss Reporting/Assigned Claims Scope
  Includes testing on a sample of open and closed claim file transactions, for support of reported paid losses, case reserves, salvage or subrogation recoveries, claims investigation, accurate reporting of allocated claim expenses, and processes to mitigate paid losses.

**<u>Audit Process & Communication Plan</u>**

- Audit Services will coordinate and schedule the audit dates with AIO and resource the engagements accordingly.
- Audit Services will send separate Engagement Letters confirming the audit dates, identifying the audit scope and audit period to AIO, copying all related parties, including HJUP.
- Audit Services will send the Sample Selection Letter(s) to AIO for in-scope testing and submission requirements for the servicing carrier to securely provide the related artifacts to be tested, copying all related parties, including HJUP.
- The audits will be conducted at AIPSO's home office in Johnston, RI.
- Upon completion of the testing and review of the results, Audit Services will prepare a Draft Audit Report identifying the audit test results, and send this to AIO, requesting a response within 30 days of the Draft Report issuance date. All related parties, including HJUP, will be included in the Draft Report submission.

- Upon receipt of AIO's response to the Draft Report, a Final Audit Report will be prepared and presented to HJUP, which will include Audit's Executive Summary of Results, Audit Findings and Recommendations, Audit Observations, Servicing Carrier Responses and Action Plans. All related parties, including the servicing carrier, will be included in the Final Report submission.
- At audit completion, AIPSO Financial & Investment Services will submit an invoice to HJUP identifying the audit expenses incurred.

**Estimated Costs**

For the HI CPAI audit, claims testing will encompass a sample of thirty-five claims transactions, and underwriting will encompass a sample of thirty-five new business, endorsement, renewal, and cancellation transactions. The estimated cost is $11,166.

Since the HI CAIP audit testing will be incorporated into the country-wide audit of AIO CAIP operations, which includes forty-four additional states, the sample size of HI specific claim and underwriting transactions will be determined closer to the audit date, based on more current data. However, the estimated cost is $893, which is based on HI CAIP transactions in proportion to the data of all 45 CAIP states, as of the date of this proposal.

Total Estimate for both is $12,059.

I look forward to hearing your decision on this proposal.

If you have any questions or would like to further discuss, please contact me at (401) 528-1321, or mary.farnum@aipso.com.

Kind Regards,

Mary S. Farnum

Mary S. Farnum, CIA, CFE, CISA, CRISC, CDPSE, CRMA, IAP
Sr. Director & Chief, AIPSO Audit Services

Copy to: M. Shimamura, Program Specialist, HJUP
C. Kwolek, CEO & President, AIPSO
L. Willis, EVP, AIPSO
F. Pensabene, COO & SVP, AIPSO Field Operations
J. Chrones, Sr. Director & Team Leader, AIPSO Field Operations
T. Feltman, Director & Team leader, AIPSO Field Operations
B. Cogan, Manager, AIPSO Audit Services