

October 21, 2020

BOARD OF GOVERNORS  
HAWAII JOINT UNDERWRITING PLAN  
Microsoft Teams Meeting

**I. Call to Order**

Mr. Todd Feltman called the meeting to order at 9:03 a.m.

Members Present:

Maria Carvalho (Farmers Hawaii)  
Todd Feltman (State Farm)  
Reid Higashi (Business Insurance Services, Inc.)  
Lance Kawano (First Insurance Company of Hawaii)  
Russell Lo (Allstate)  
Chenise Morrow-Blalock (Hawaii Independent Insurance Agents Association)  
Lane Nishioka (Island Insurance)

Others Present:

Darleen Daguro (First Insurance Company of Hawaii)  
Teri Fabry (Marsh USA)  
Daniel Jacob (State of Hawaii Deputy Attorney General)  
Jerry Bump (DCCA/Insurance Division)  
Kathleen Nakasone (DCCA/Insurance Division)  
Rae Oda (DCCA/Insurance Division)  
Claire Taise-Chee (DCCA/Insurance Division)  
Thomas Assad (AIPSO)  
Natalie Benkovich (AIPSO)  
Jim Chrones (AIPSO)  
Alicia Hanson (AIPSO)  
Amy Hicks (AIPSO)  
Edward Sullivan (AIPSO)

Members Absent:

Michael Mitsuka (Allianz Global Corporate Specialty)

**II. Reading of Antitrust Statement**

The antitrust statement was read by Mr. Feltman as follows:

“As members of this organization or participants in this meeting, we need to be mindful of the constraints of the antitrust laws. There shall be no discussions of agreements or concerted actions that may restrain competition. This prohibition includes the exchange of information concerning individual company rates, coverages, market practices, claims settlement practices or any other competitive aspect of an individual company’s operation. Each member or participant is obligated to speak up immediately for the purpose of preventing any discussion falling outside the bounds indicated.”

**III. Approval of Minutes**

Motion was unanimously passed to approve the minutes of the July 7, 2020 meeting.

**IV. Financial Reports from the Hawaii Insurance Division/AIPSO**

Financial reports from AIPSO were distributed to the Board members via email by Mr. Bump. No questions were posed. Motion to accept the audited financial statements as of September 30, 2019 and 2018 was passed unanimously.

**V. Items for Discussion**

**A. Election of 2021 Officers**

Motion to elect Mr. Feltman as Chair for 2021 passed with Mr. Feltman abstaining. Motion to elect Ms. Carvalho as Vice Chair for 2021 passed unanimously.

**B. Commercial & Private Passenger Rate Proposals**

Ms. Hicks presented AIPSO’s commercial and private passenger non-fleet rate proposals. Following discussion, motion was passed unanimously to defer with future consideration of the CPAI rate structure.

**C. Future of Hawaii Join Underwriting Plan Administration**

Mr. Bump explained that, following the last Board meeting, all three servicing carriers expressed their desire to withdraw, which would leave the HJUP with no servicing carriers. As the Commissioner is unwilling to allow any of the servicing

carriers to exit until a solution for servicing the plan has been reached, Mr. Bump expressed the need to form a group to meet at least every two weeks to identify the issues and come up with a formal proposal to present to the Board.

Following discussion, motion was passed unanimously to form a five-member permitted interaction group (PIG) consisting of the following individuals:

Mr. Nishioka, Mr. Feltman, Ms. Morrow-Blalock, Mr. Bump, and Mr. Assad. The PIG will present its findings at the next Board meeting, with any discussion or action by the Board to follow at a subsequent Board meeting.

**D. Other**

No other items were discussed.

**VI. Next Board Meeting**

Tentatively scheduled for January 20, 2021 at 9:00 a.m., Microsoft Teams Meeting. Mr. Bump noted that he may schedule a Board meeting prior to January 20 if the PIG has a good proposed solution to present to the Board,

**VII. Adjournment**

The meeting was adjourned at 10:23 a.m.